

Fig. 3

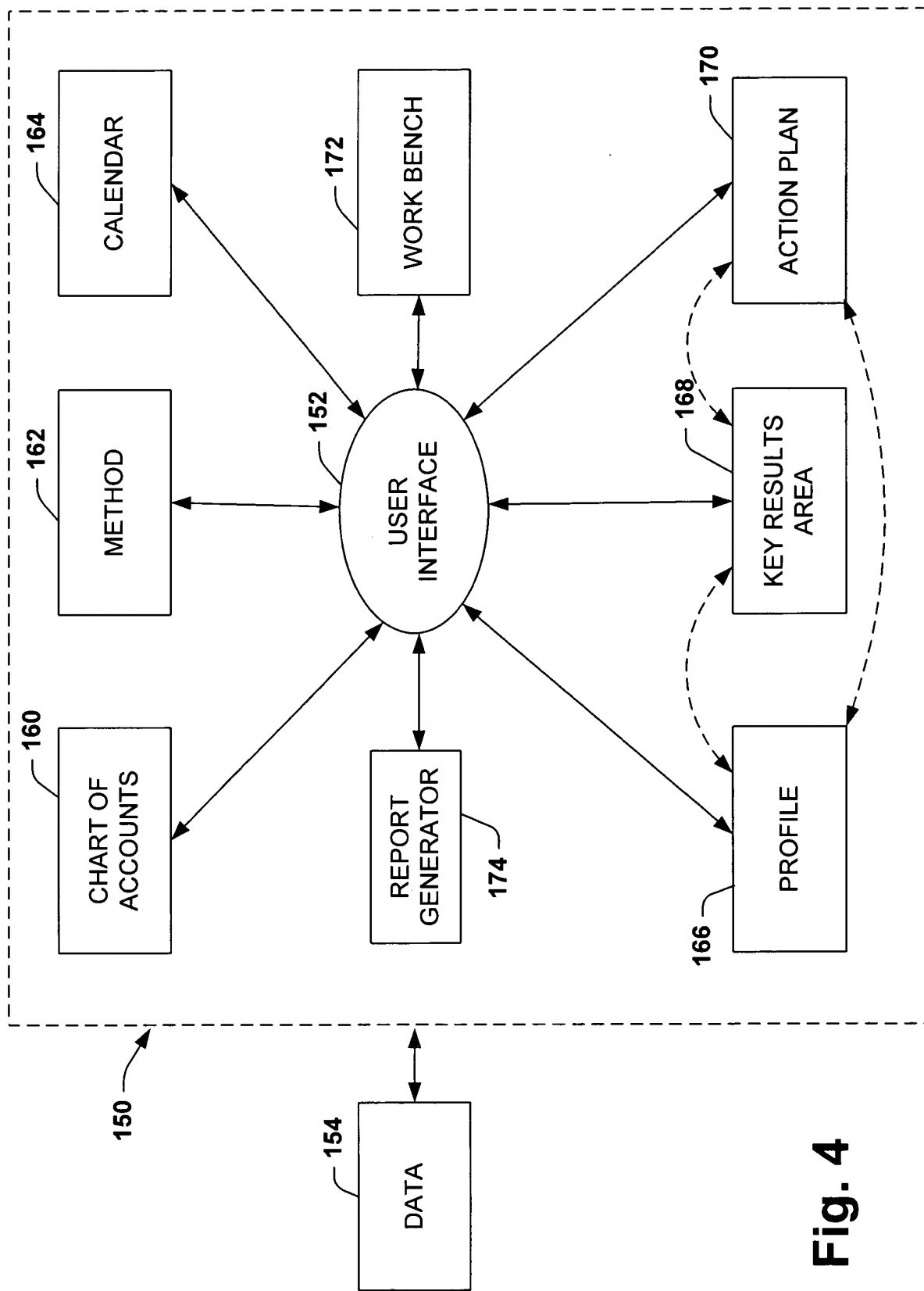


Fig. 4

228

244	246	248	250	252	254
Attribute Name	Type	Size	Reference	Key?	Description
230	COA_ID	Integer	1	Primary	
232	COA_COL1	varchar	25		
	COA_COL2	varchar	25		
	COA_COL3	varchar	25		
	COA_COL4	varchar	25		
	COA_COL5	varchar	25		
	COA_COL6	varchar	25		
	COA_COL7	varchar	25		
	COA_COL8	varchar	25		
	COA_COL9	varchar	25		
	COA_COL10	varchar	25		
	Description	varchar	255		
234	COA_CONCAT_VAL	varchar	260		
	Status	Bit			
236	Created_By	Integer			
238	Created_On	Datetime			
240	Updated_By	Integer			
242	Updated_On	Datetime			

FIG. 5

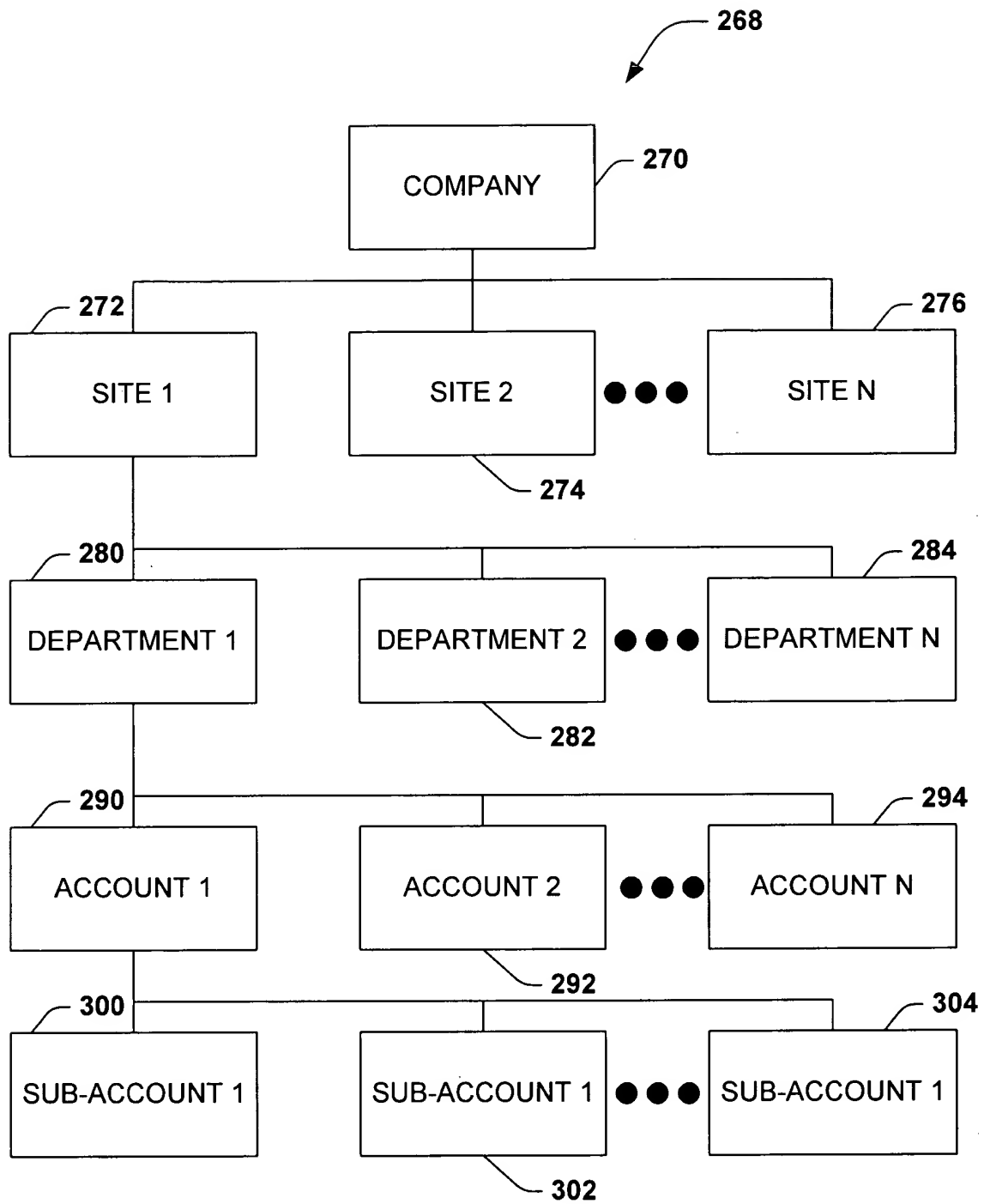


FIG. 6

310

Account Creation

Account Level: ▼ 320

312	314	316	318	311
▶	COAID	Description	Account Level	Account Type
	BEA	Beachwood	Site	Asset
	CLA	Airport	Site	Asset
	COL	Columbus	Site	Asset
	MAR	Marriot	Site	Revenue
	TCS	Casa Serena	Site	Asset
	1		Department	
	10	Rooms	Department	Revenue
	20	Restaurant	Department	Expense
	30	Kitchen	Department	Expense
	1001		Account	
	3000	Transient Rooms	Account	Revenue
	3001	Suites	Account	Expense

FIG. 7

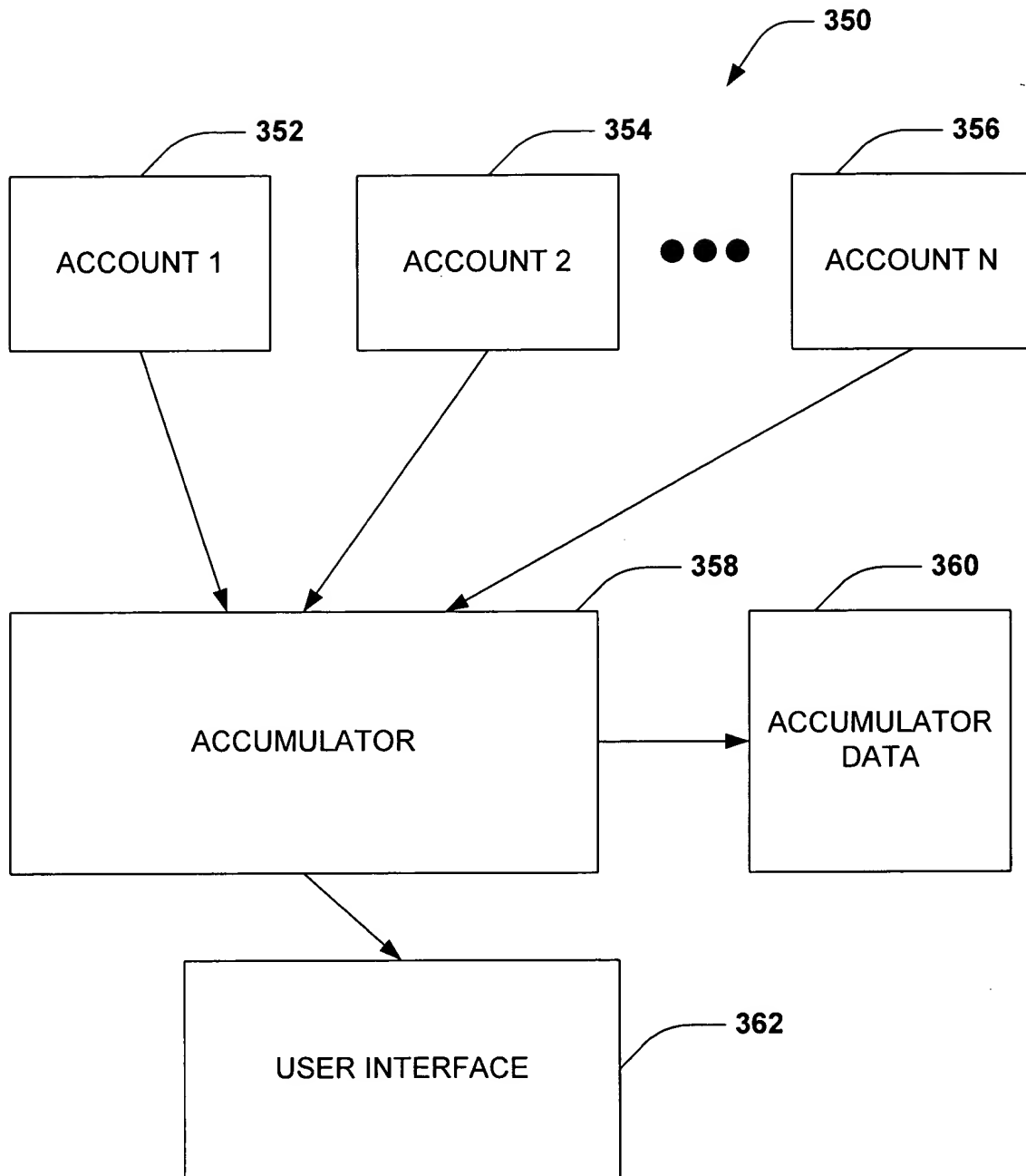


FIG. 8

370

ACCUMULATOR MANAGER

372

Group I

374

description

376

Site

Add

Delete

Save

Cancel

378

380

382

SEQUENCE NUMBER	ACCOUNT FROM	ACCOUNT TO
27	CLA-100	CLA-100
50	CLA-10-0001	CLA-20-3000

Add

Delete

Save

Cancel

FIG. 9

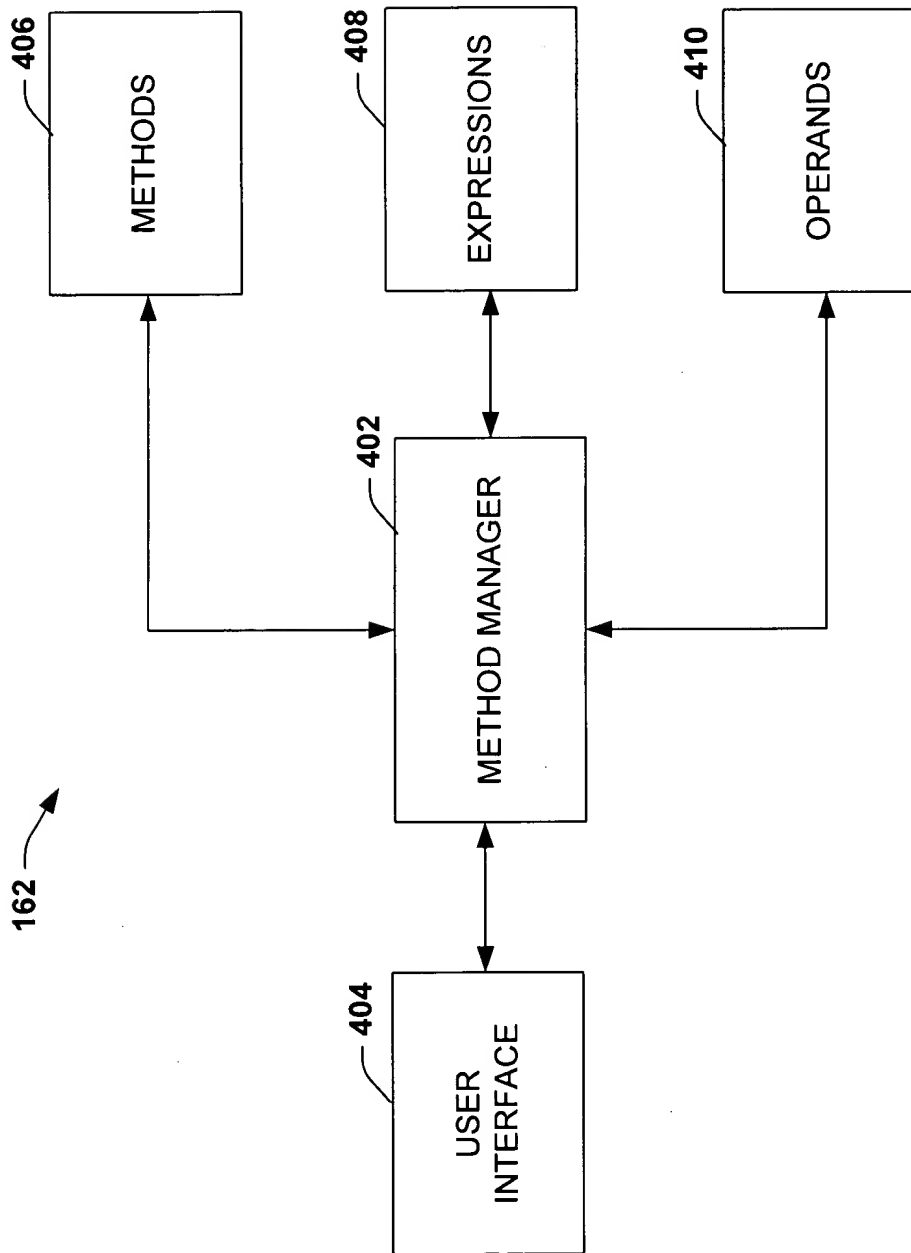


Fig. 10

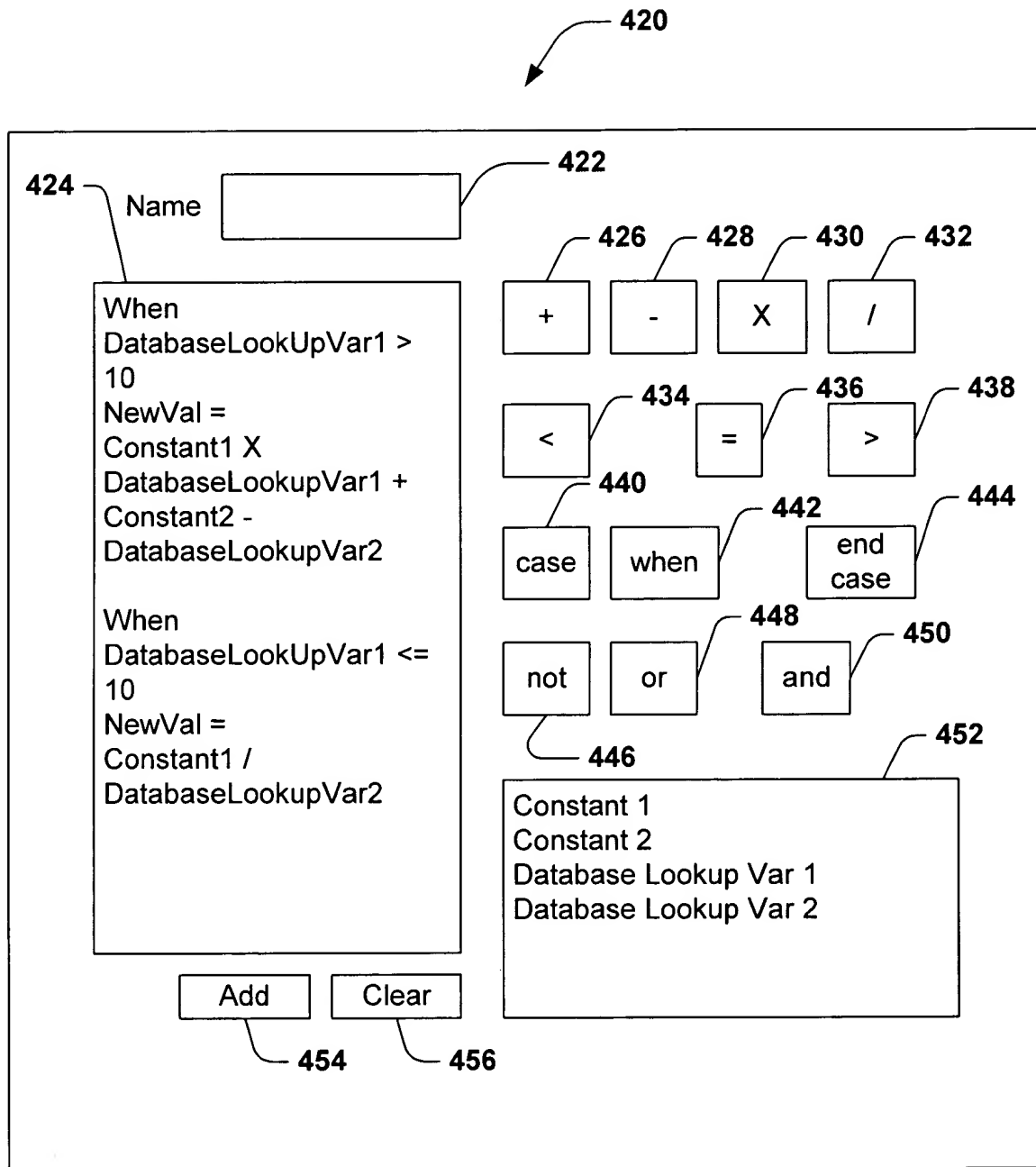


FIG. 11

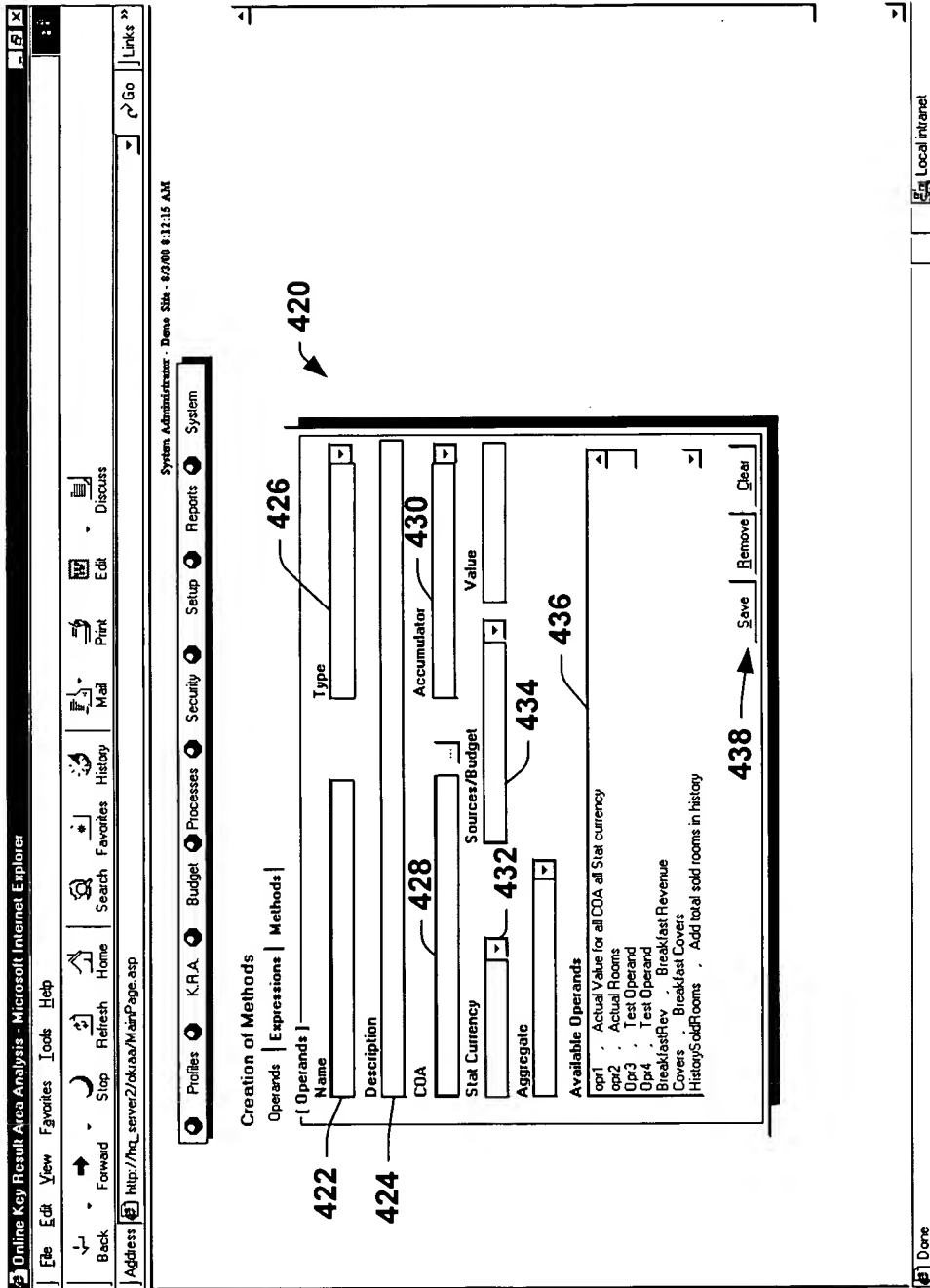


Fig. 11A

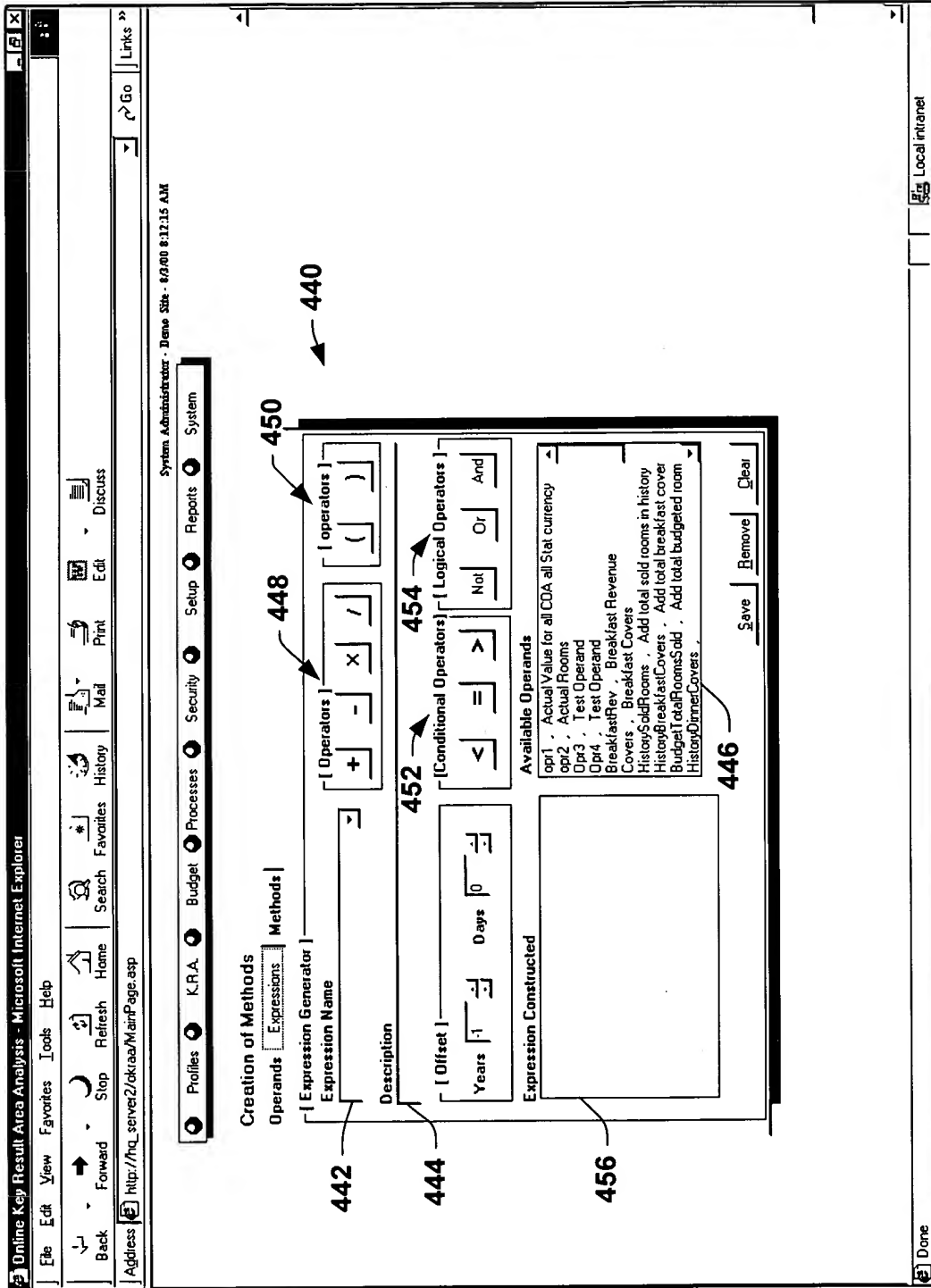


Fig. 11B

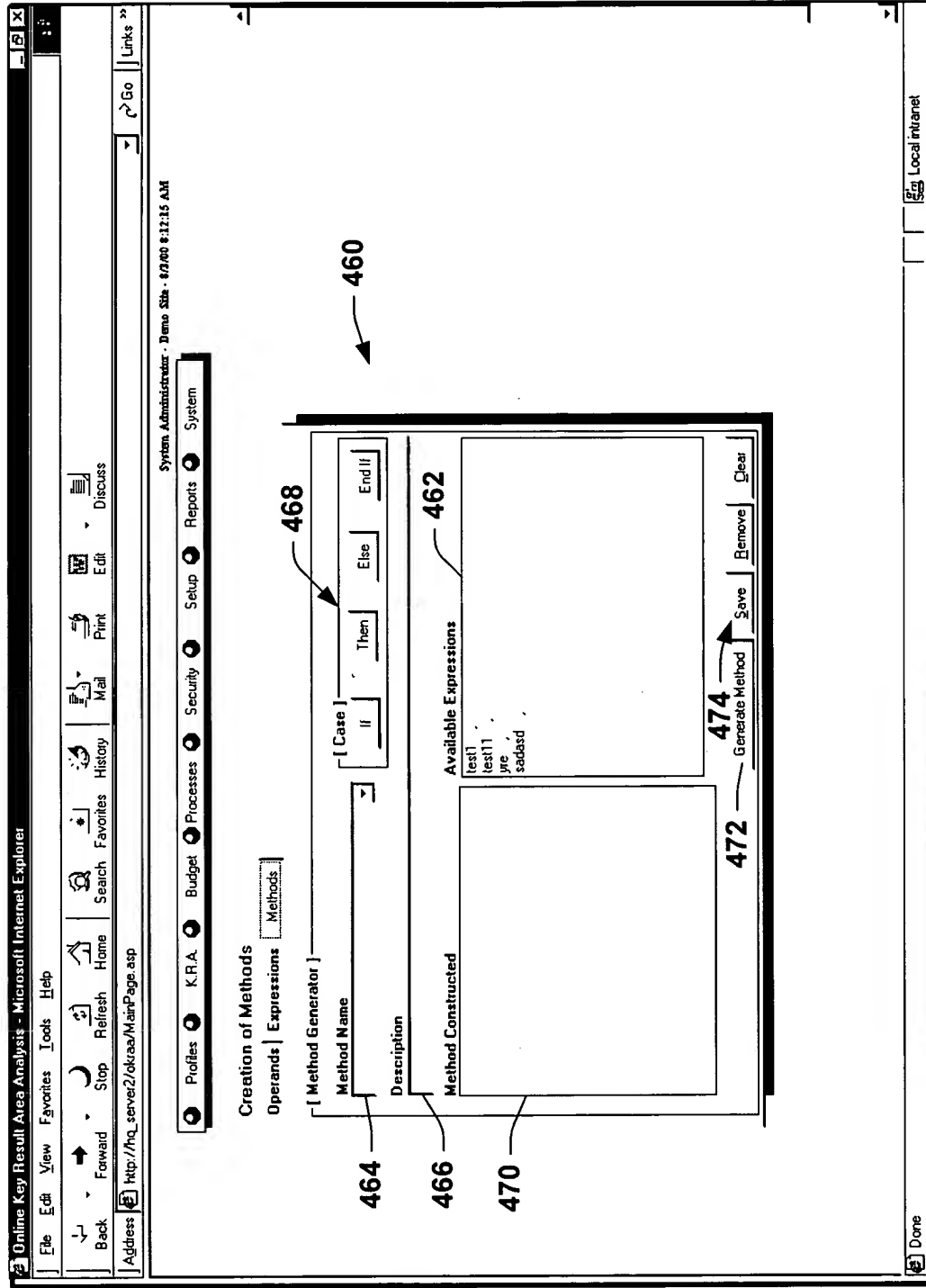


Fig. 11C

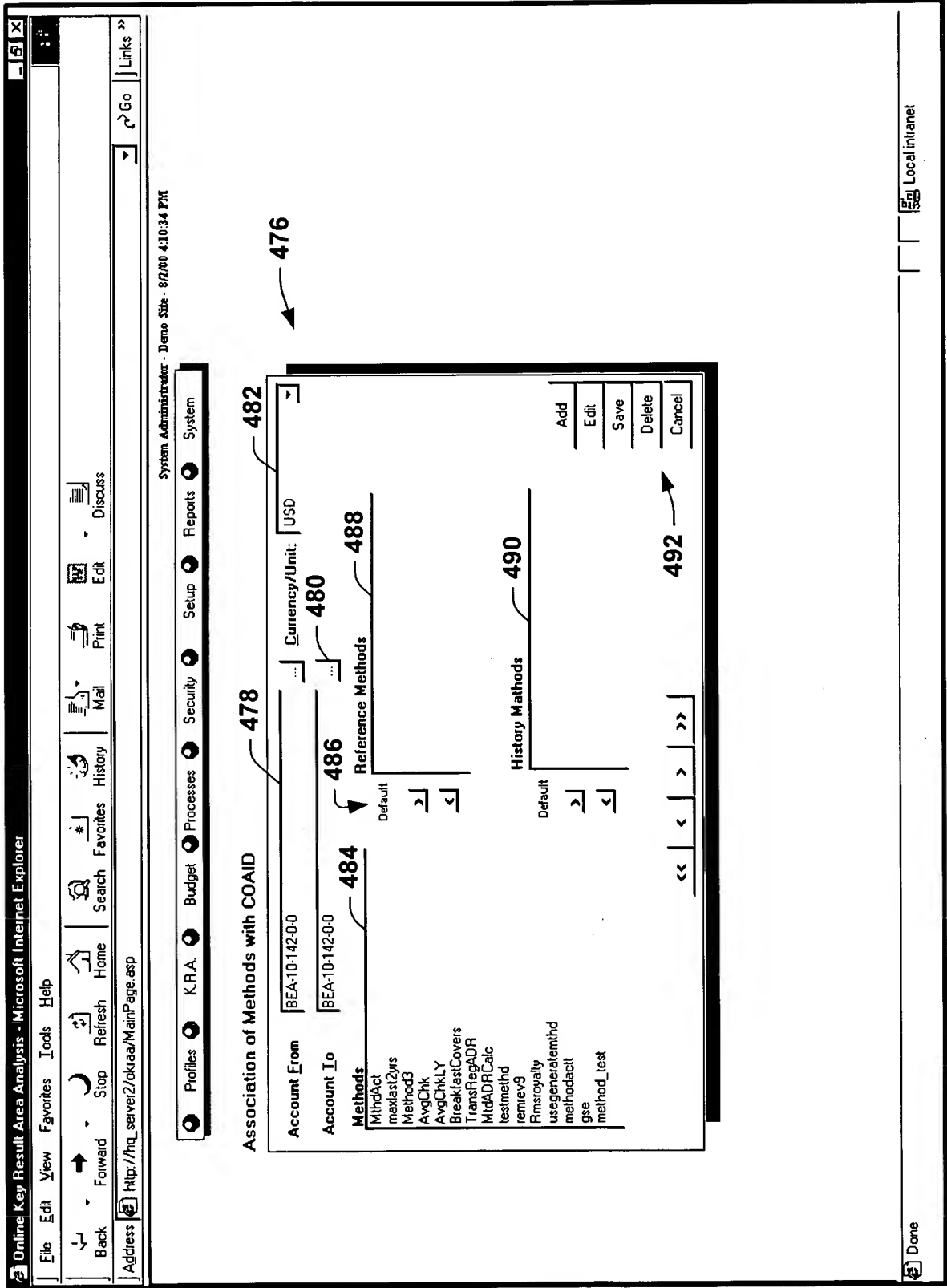


Fig. 11D

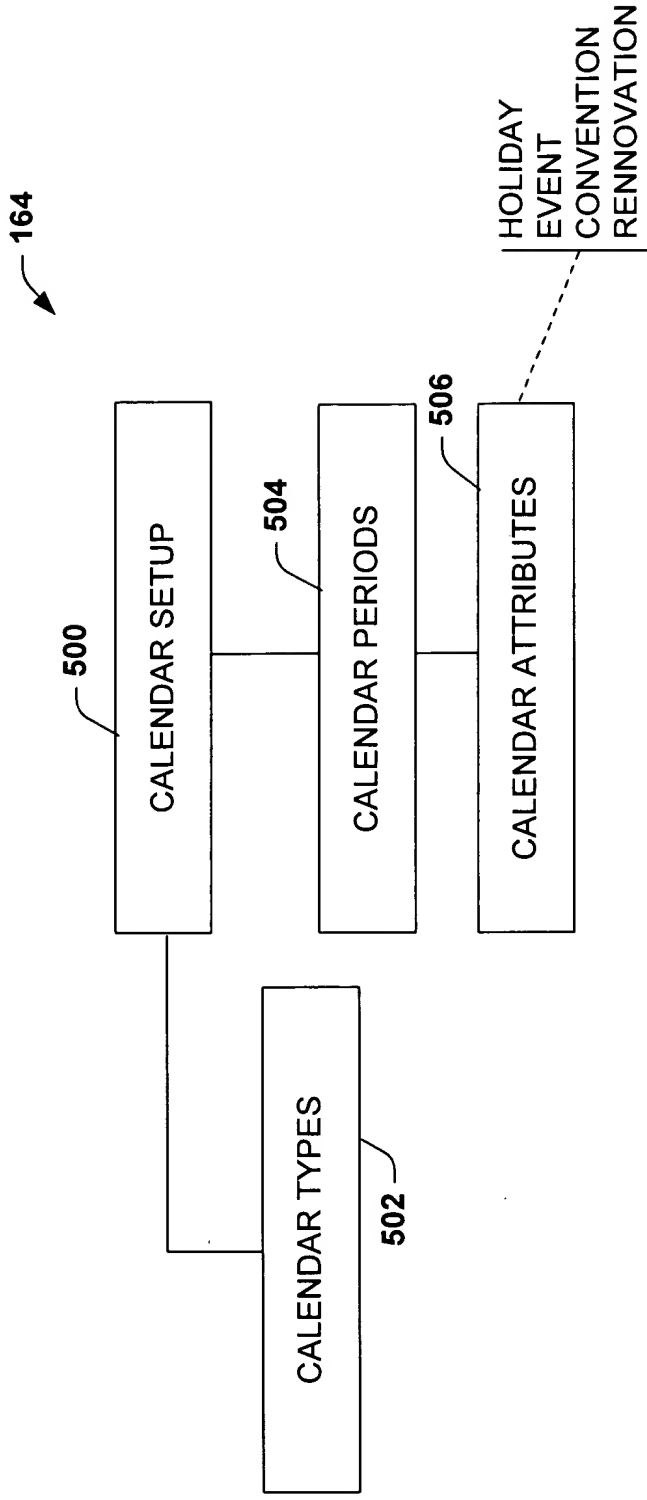


Fig. 12

The screenshot shows a web browser window titled "D:\Program Files\CalendarGenerate.html - Microsoft Internet Explorer". The address bar shows "D:\Program Files\CalendarGenerate.html". The browser's menu bar includes File, Edit, View, Favorites, Tools, and Help. The toolbar contains buttons for Back, Forward, Stop, Refresh, Home, Search, Favorites, History, Mail, Print, Edit, Discuss, and Real.com. The main content area displays a form for generating a calendar. The form includes the following elements:

- Calendar Site:** A text input field containing "LA" (labeled 512).
- Calendar Name:** A text input field containing "12 months" (labeled 514).
- Description:** A text input field containing "12 periods" (labeled 516).
- Calendar Type:** A dropdown menu showing "12 periods" (labeled 518).
- Navigation Buttons:** A set of buttons for navigating between calendar periods: "<<", "<", ">", ">>" (labeled 530).
- Buttons:** A set of buttons for adding, deleting, saving, and canceling: "Add", "Delete", "Save", "Cancel" (labeled 510).
- From Date:** A date input field showing "07/22/00" (labeled 520).
- To Date:** A date input field showing "07/22/00" (labeled 522).
- Generate Calendar:** A button to generate the calendar.
- Table:** A table with 4 columns: "Period No", "Period Name", "Year", and "To Date". The first row is marked with an asterisk (*) in the "Period No" column.
- Table Buttons:** A set of buttons for adding, deleting, saving, and canceling: "Add", "Delete", "Save", "Cancel" (labeled 532).

The browser's status bar at the bottom shows "Done", "Start", and a clock displaying "2:08 PM".

Fig. 13

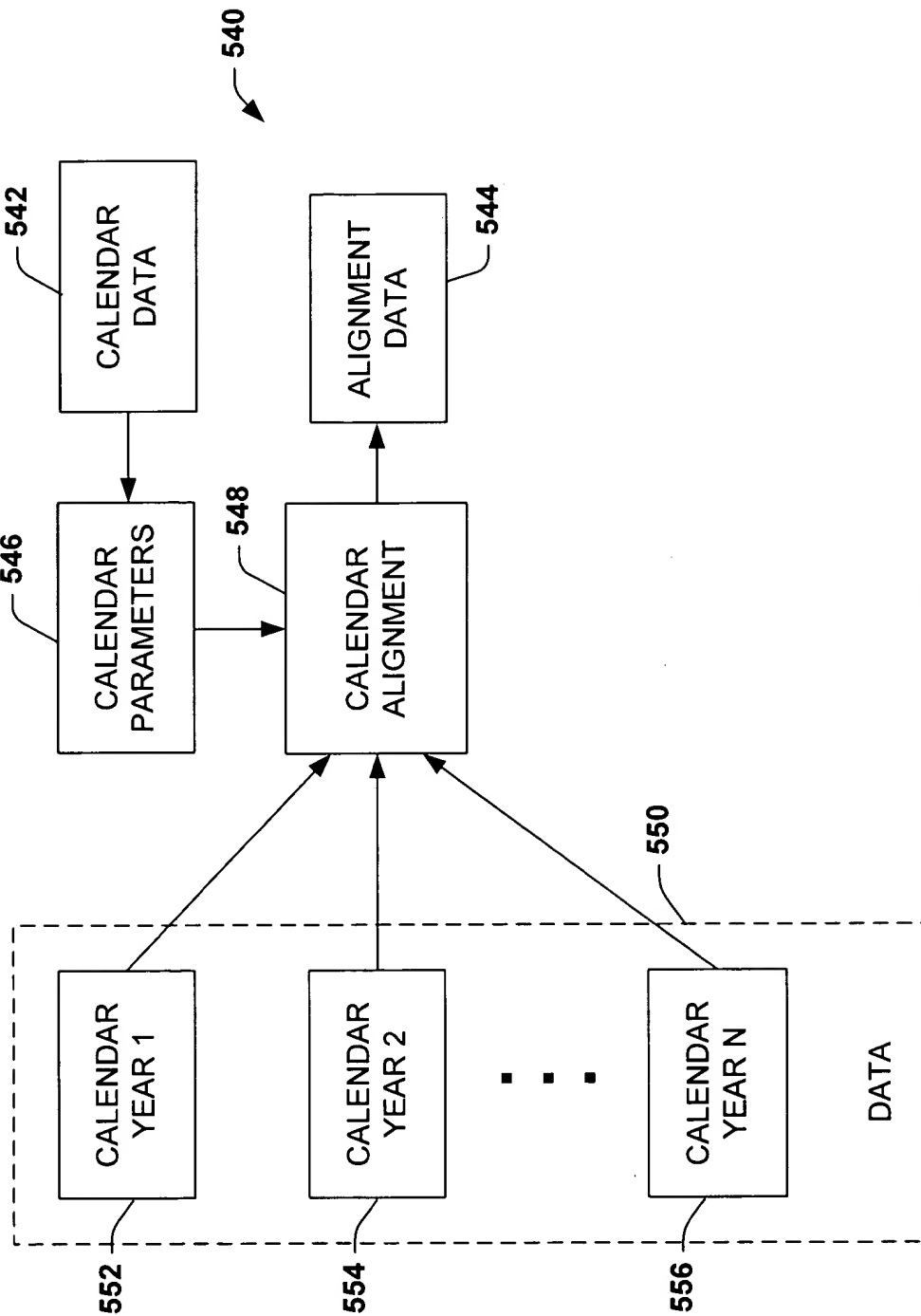


Fig.14

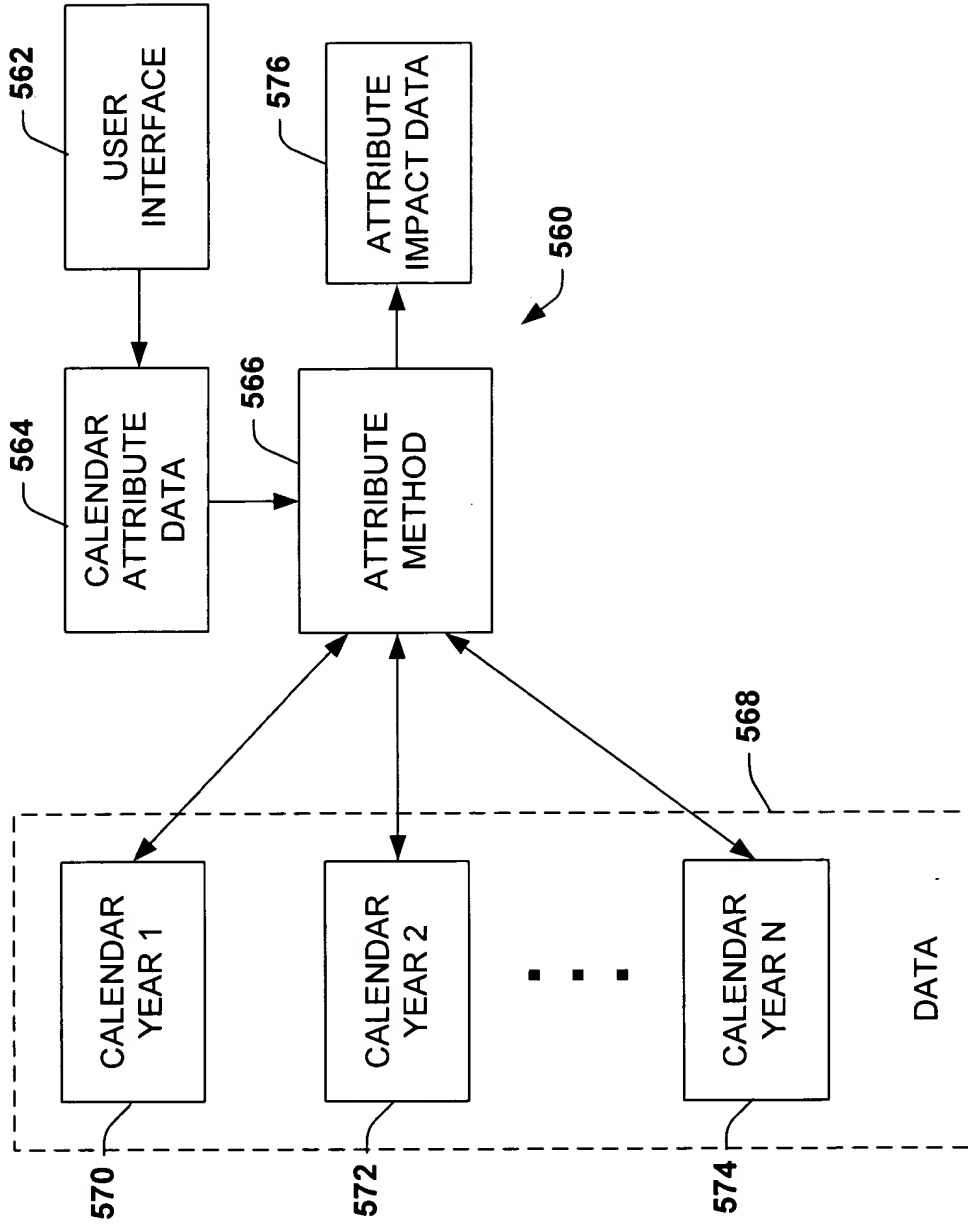


Fig. 15

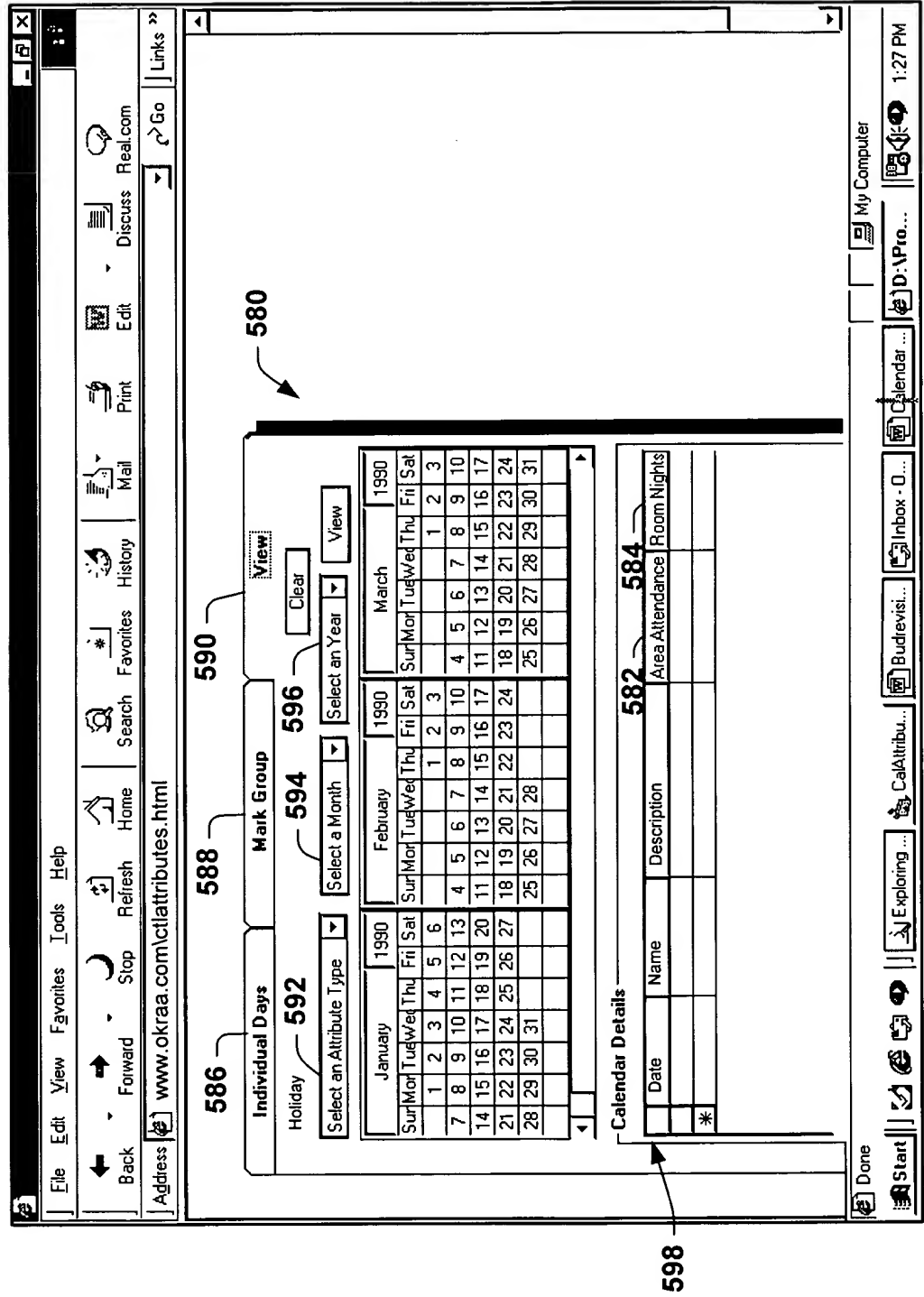


Fig. 16A

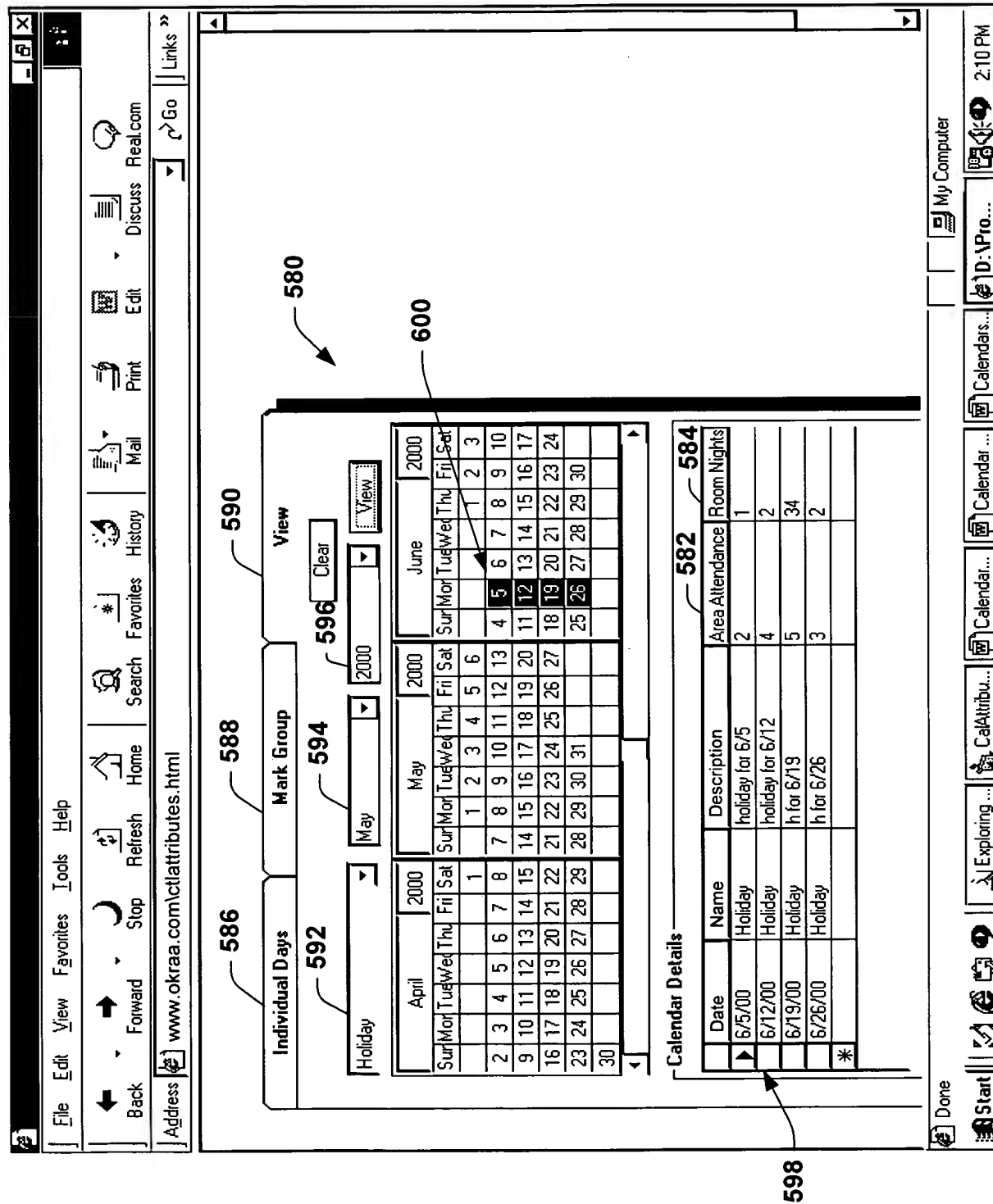


Fig. 16B

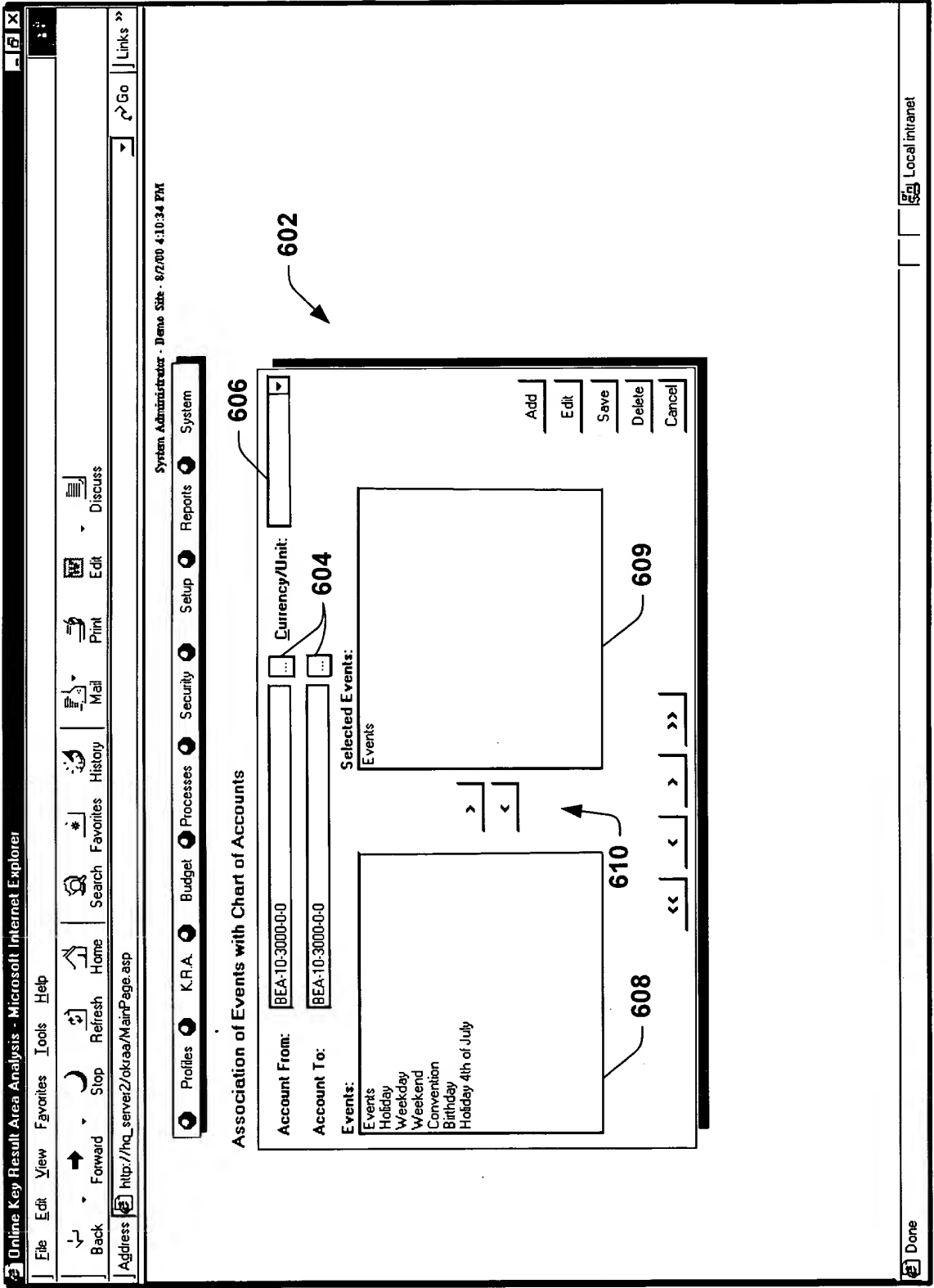


Fig. 17

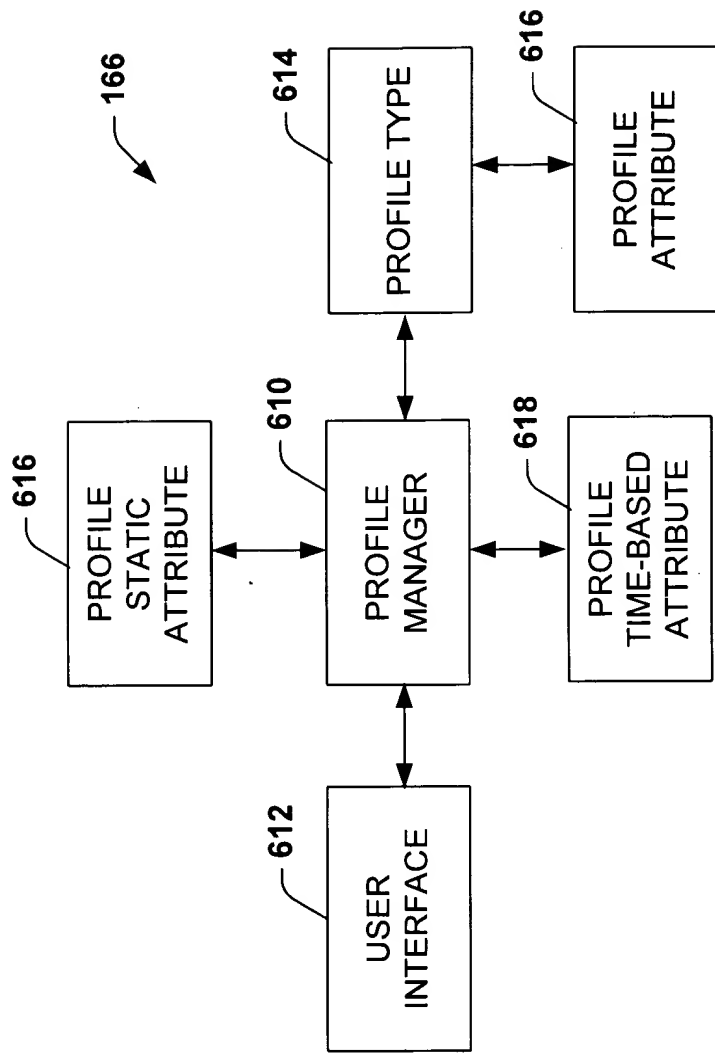


Fig. 18

005030" E24E960

Boykin Budgeting And Forecasting System - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss

Address <http://sequib/boykin/mainpage.asp> Go Links

COA Profiles KRA Budget Calendar System Help

Profile Manager

624

Profile Name: TestProfile Profile Type: Attraction 626

Distance: 100

Profile Description: Test profile 628

From Date: MM/DD/YYYY

To Date: MM/DD/YYYY

SWOT: Strength

SWOT Description: Strength

632

KRA's

ADD EDIT DELETE SAVE CANCEL

Attribute Name	Attribute Value
Location	
Facilities	
Distance2	

634

Attribute Name	Jan-2	Jan-1	Jan	Feb-2	Feb-1	Feb	Mar-2	Mar-1	Mar
Traffic									

636

638

All 3 years
2 years ago
1 year ago
Current year

SAVE CANCEL

Done Local intranet

Fig. 19A

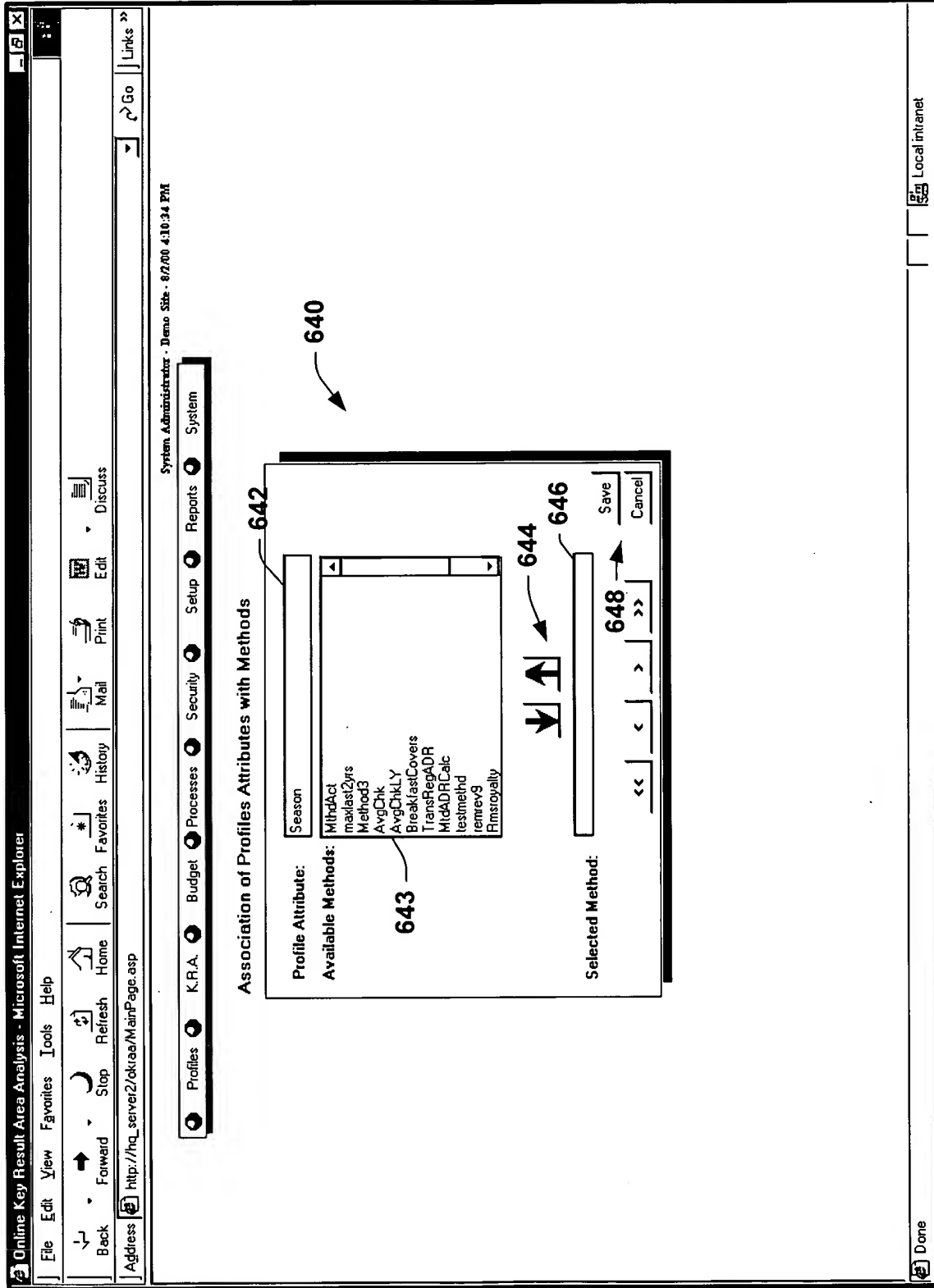


Fig. 19B

005080" E24E960

Profile Details

Profile Type Competition

Profile Name New Supply

Profile Description Hotel 1

Profile Date: mm/dd/yyyy to mm/dd/yyyy

Distance 2 Miles

SWOT T

SWOT Details Dilute Demand

652

650

656

658

660

Attributes	Avg. -2	Avg. -1	Avg. -0
Available Rooms			
Fitness Center			
Suites			
Meeting Room Sq. Ft.			
Ball Room Sq. Ft.			
Expected Occupancy			
Expected Transient Mix			
Weekday Rate			
Weekend Rate			
Opening Rate			
Season 1 Average Rate			
Season 2 Average Rate			
Season 3 Average Rate			
Season 4 Average Rate			
Location Rating			
Overall Product Rating			
Guest Room Quality Rating			
Brand Recognition Rating			
Service Quality Rating			
Meeting Room Space Rating			
Ball Room Space Rating			

654

FIG. 20

660

662

664

666

668

674

676

680

682

684

686

688

Key Result Area

KRA Name: TESTKRA1 **Profile Name** Group1

Description: Test KRA for Group1

Objective: KRA1 Objective

Account From: From Date: mm/dd/yyyy

Account to: To Date: mm/dd/yyyy

Accumulator: Group1

IMPACT

☐ Percentage ☒ Absolute Value

Method: Impact Value: 100

Impact %:

Add Edit Delete Save Cancel

<< < > >> < PROFILES > Act. Plans >

Fig. 21

730

KRA/ACTION PLAN NAMES

KRA NAMES 736 732 738

	KRA NAME	PROFILE TYPE
▶	TESTKRA1	▼
	TESTKRA2	
	TESTKRA3	
	TESTKRA4	

740

Add

Edit

Delete

Save

Cancel

ACTION PLAN NAMES 742 734 744

	ACTION PLAN NAME	PROFILE TYPE
▶	ACTION PLAN1	▼
	ACTION PLAN2	
	ACTION PLAN3	
	ACTION PLAN4	

746

Add

Edit

Delete

Save

Cancel

Fig. 23

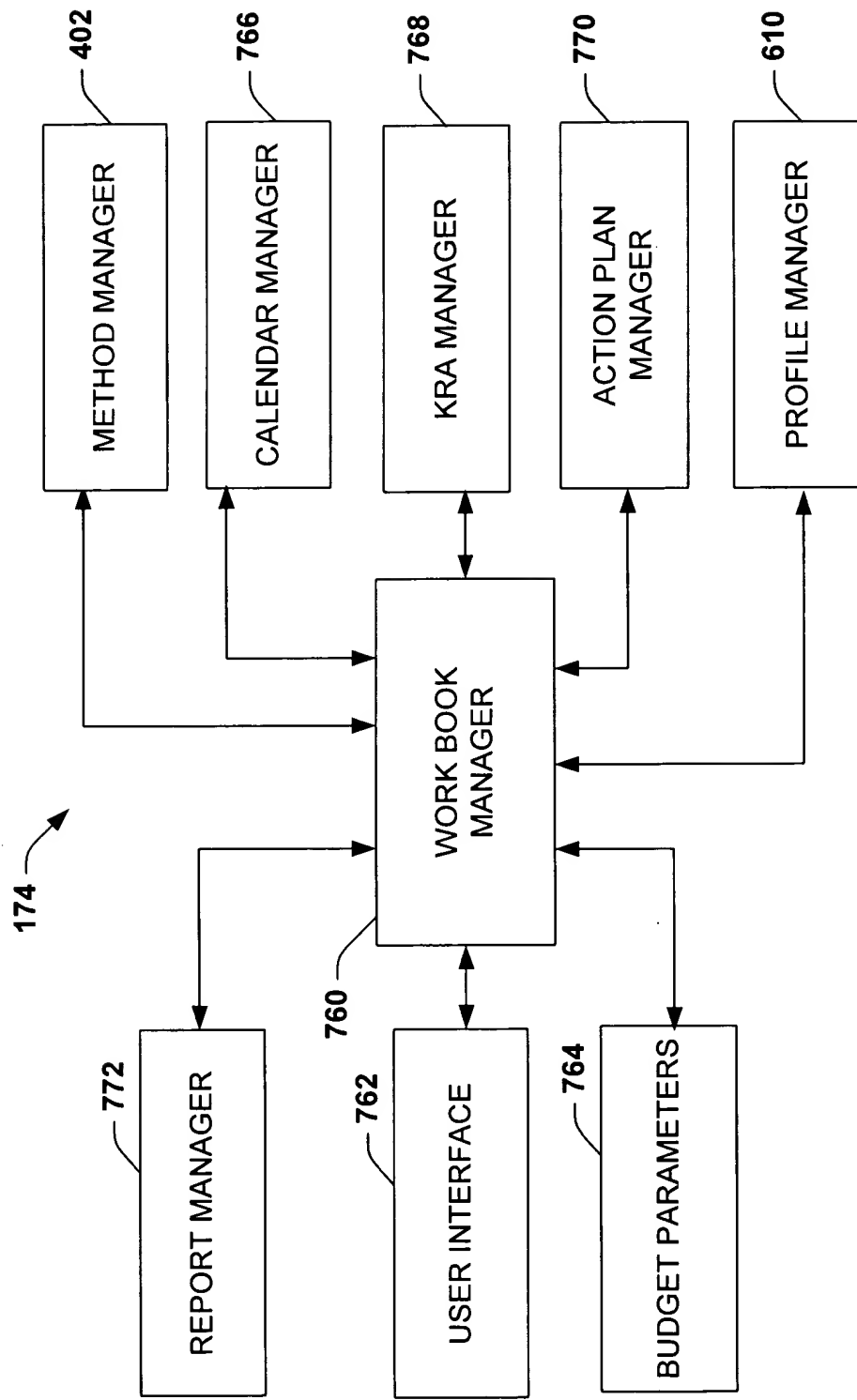


Fig. 24

Online Key Result Area Analysis - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discards

Address http://hq_server2/okra/MapPage.asp

System Administrator - Demo Site - 8/20/01 8:32:15 AM

Profiles KRA Budget Processes Security Setup Reports System

Budget Workbench

Budget / Forecast Workbench Budget / Forecast View

Budget/Forecast Account Type Account Unit 806 804 800

Account Error Account To 810

Accumulator From Date: MM/DD/YYYY To Date: MM/DD/YYYY 820 842

Budget/Forecast Orientation

Uniform Day of Week Periodic Weekend

Budgeted Before Account Sequence Reference Method Reference Base Data Impact Manual Changes Budget Varies

808 812 818 821 822 826 830 832 834 836 840 860

Load

Finish Cancel

Done Local Intranet

Fig. 25A

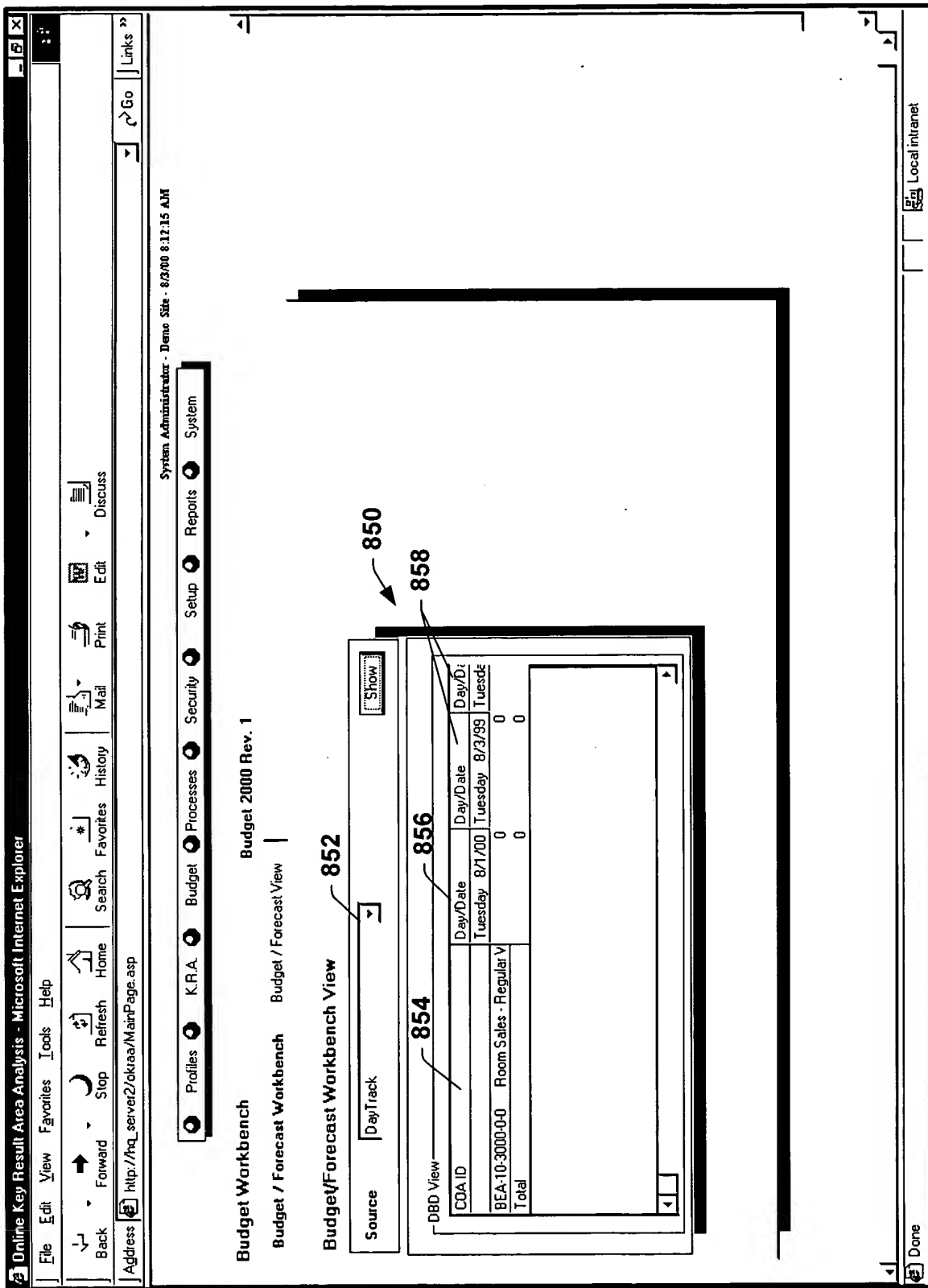


Fig. 25B

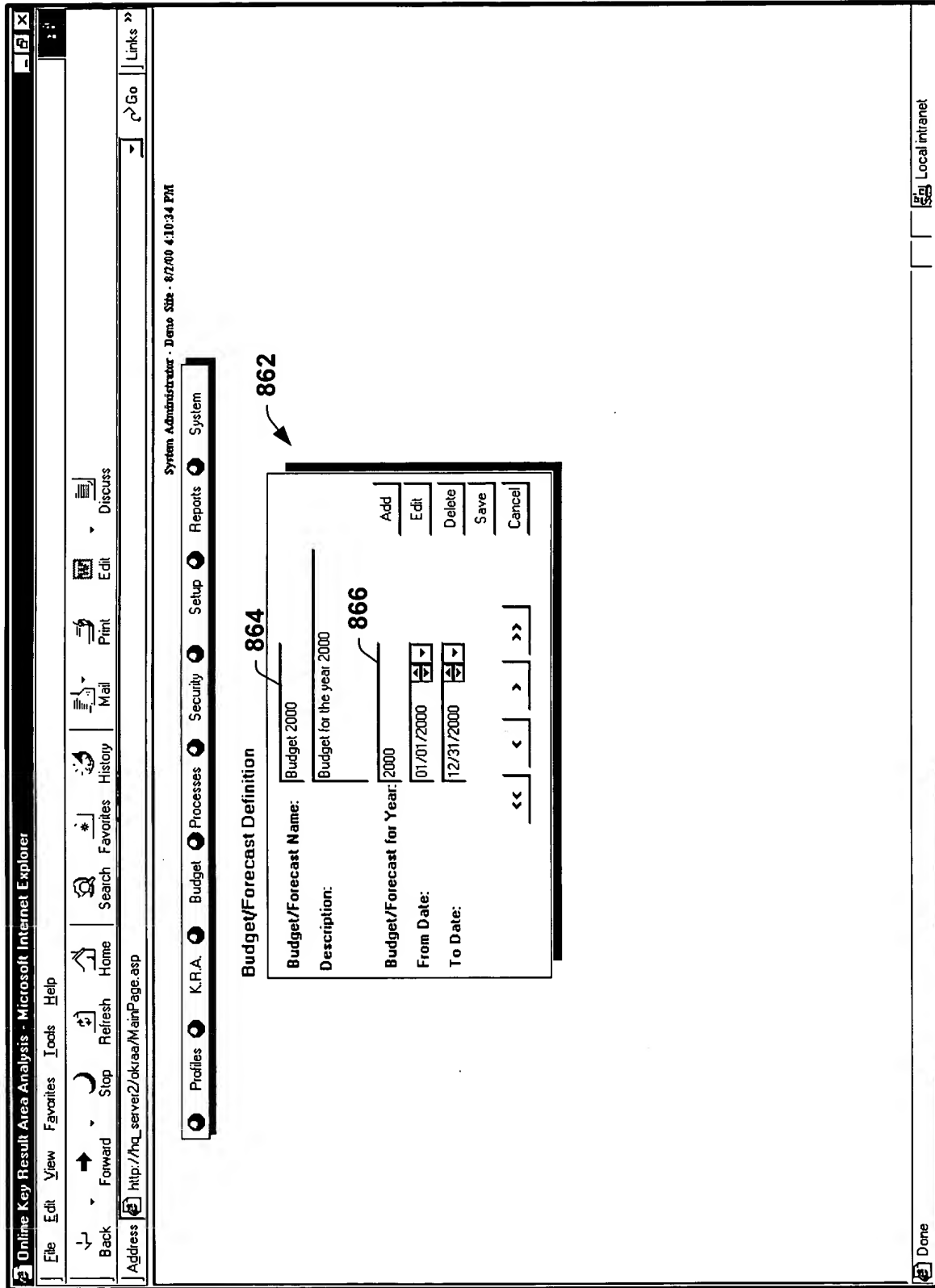


Fig. 25C

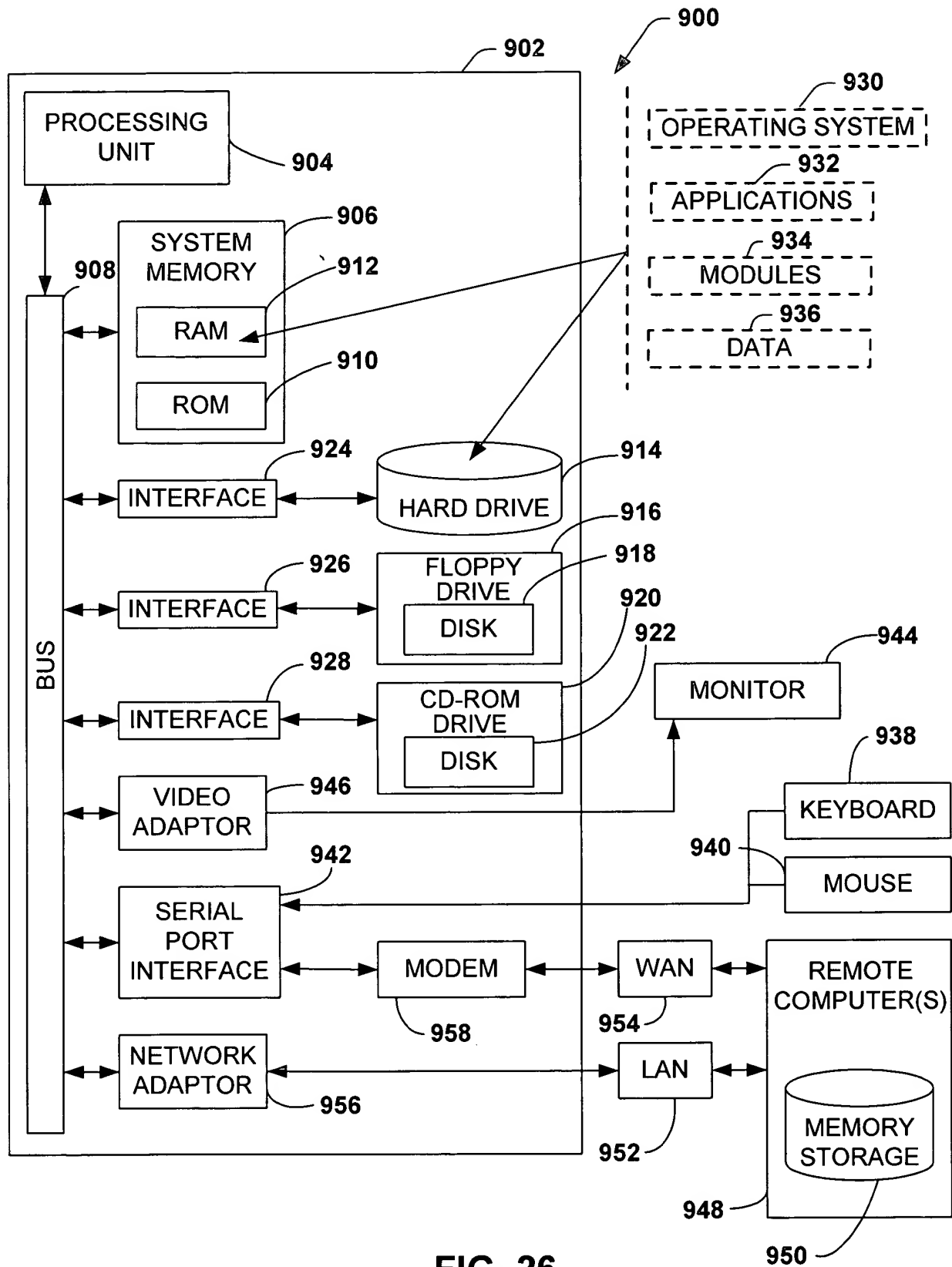


FIG. 26

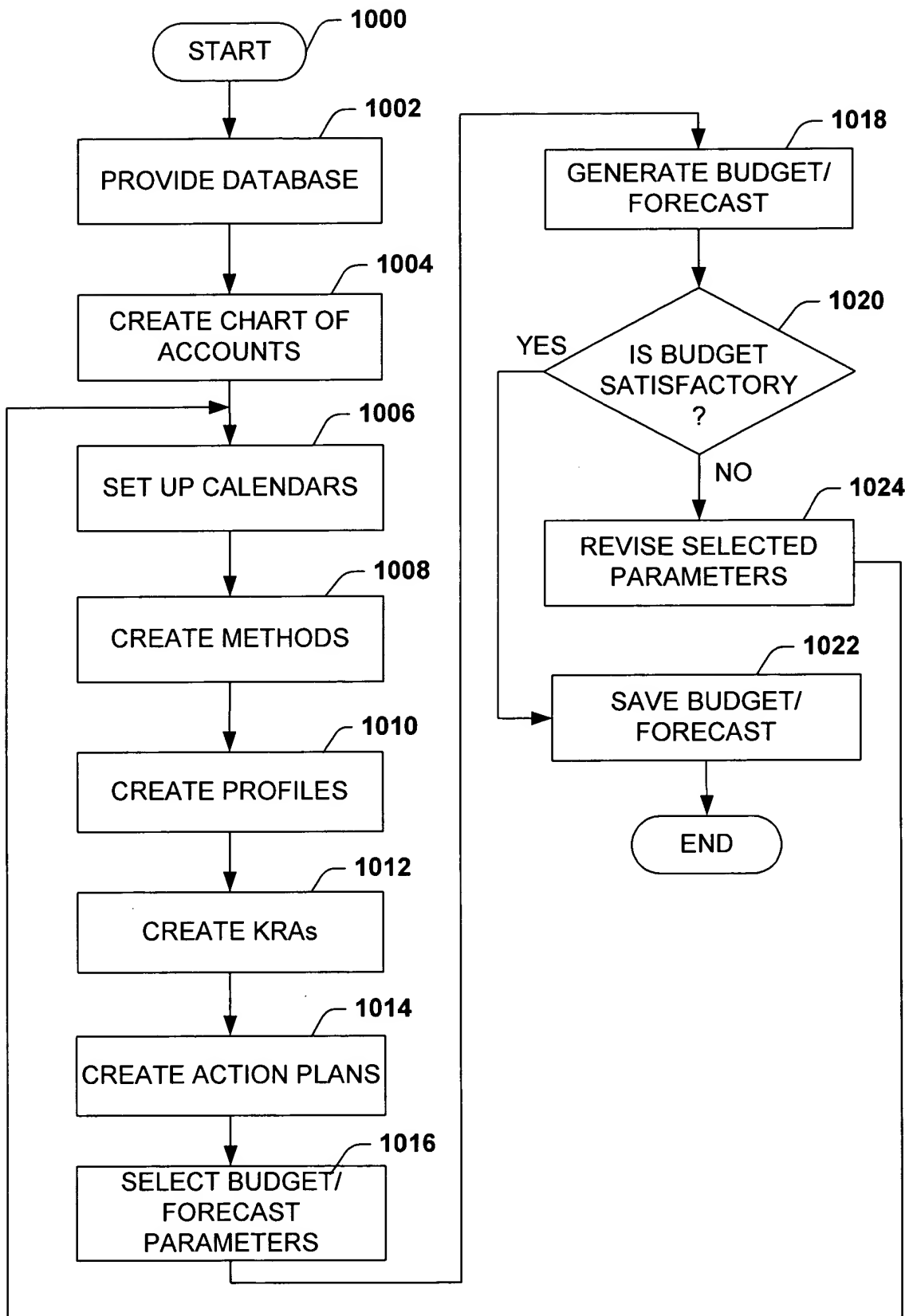


FIG. 27

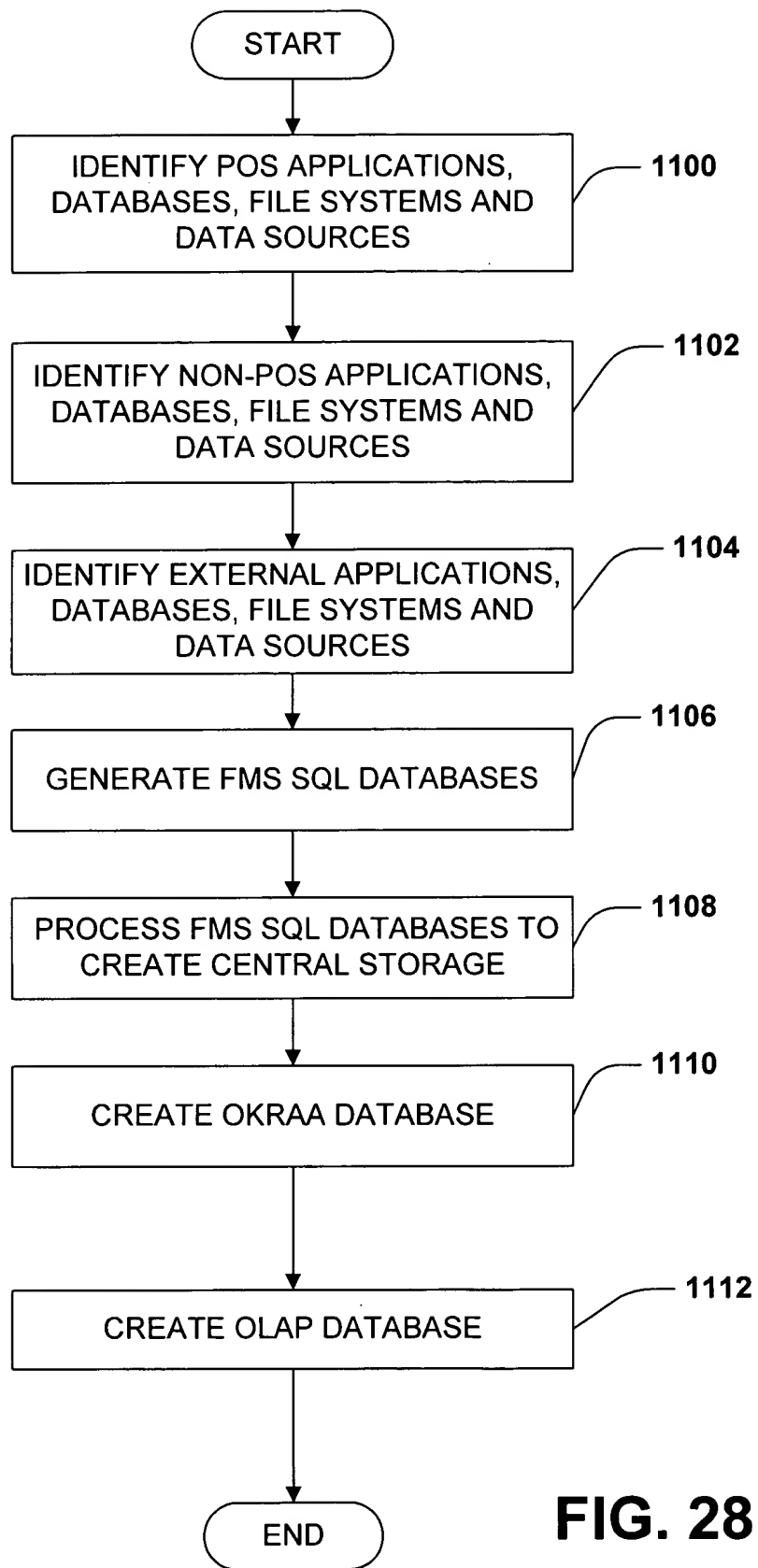


FIG. 28

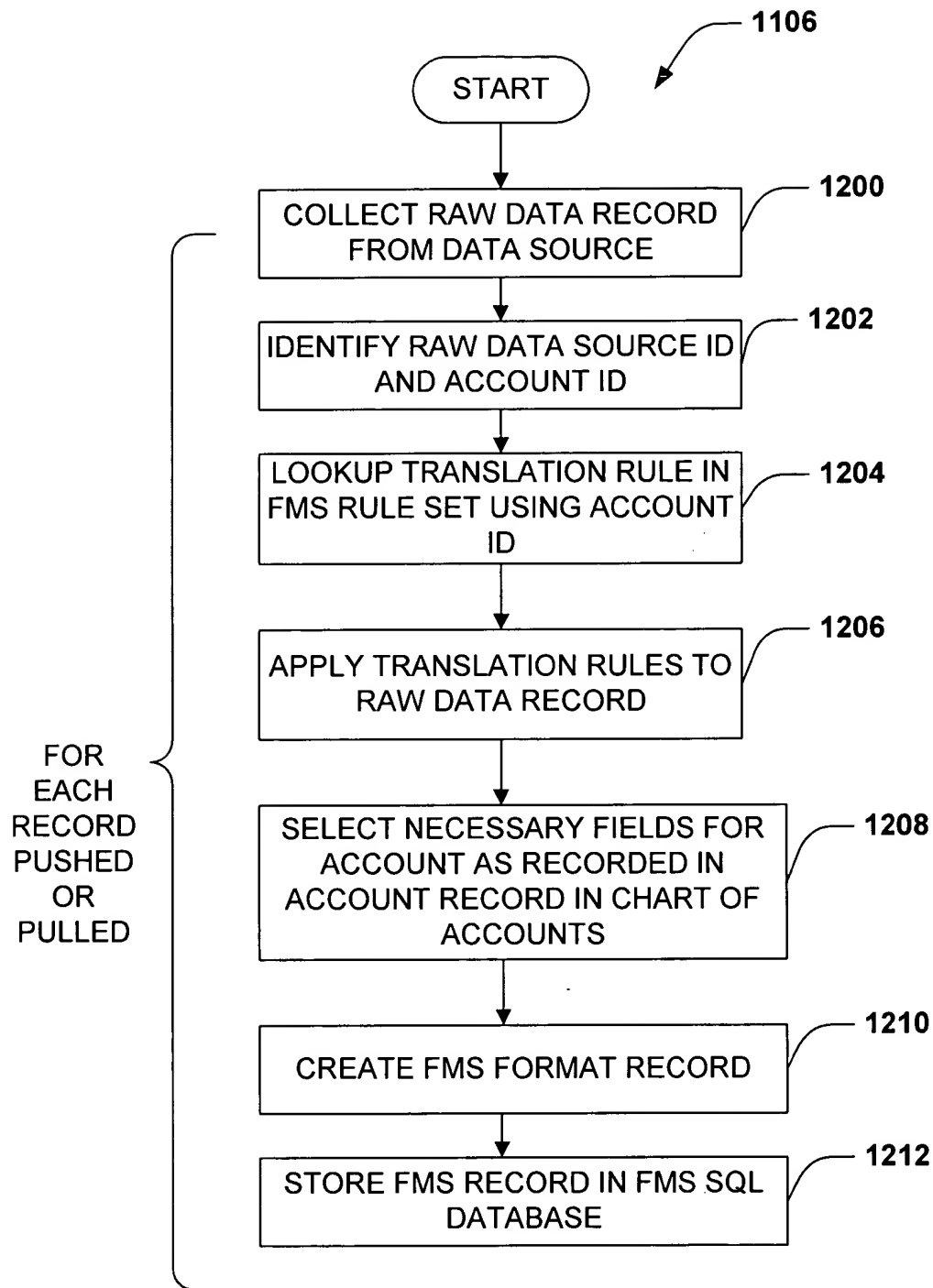


FIG. 29

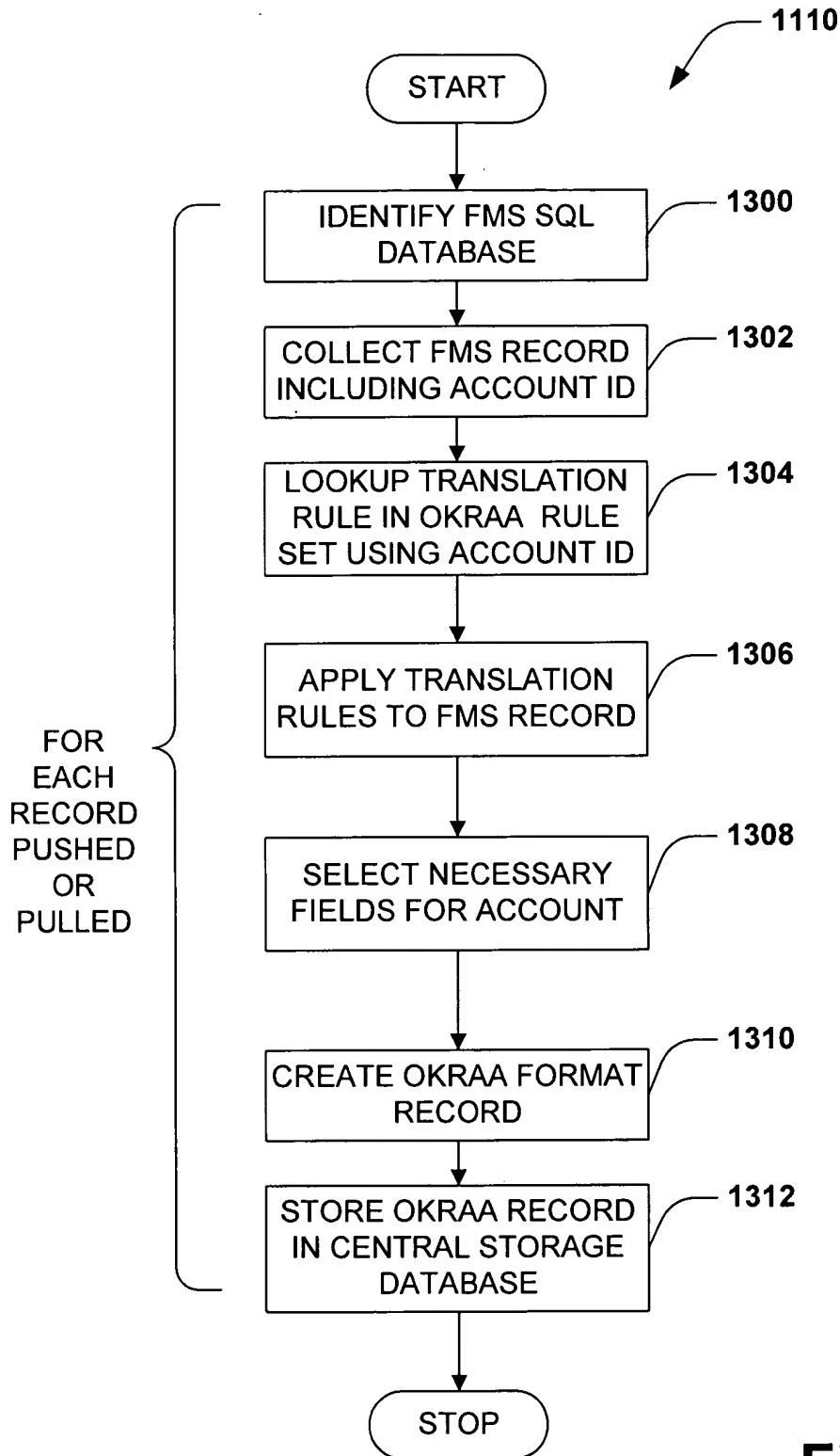


FIG. 30

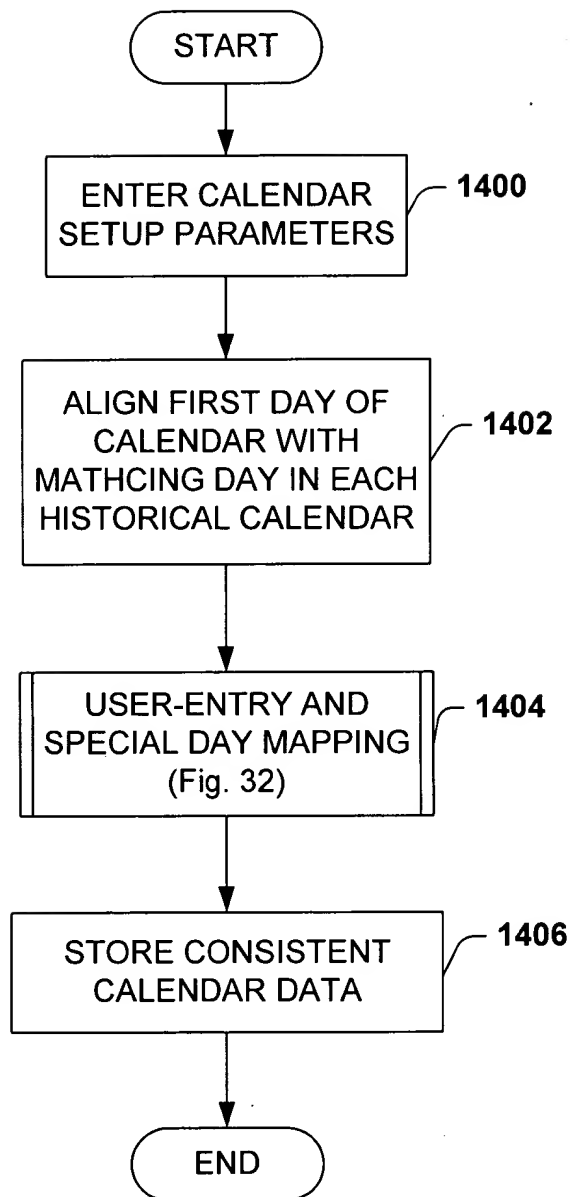


FIG. 31

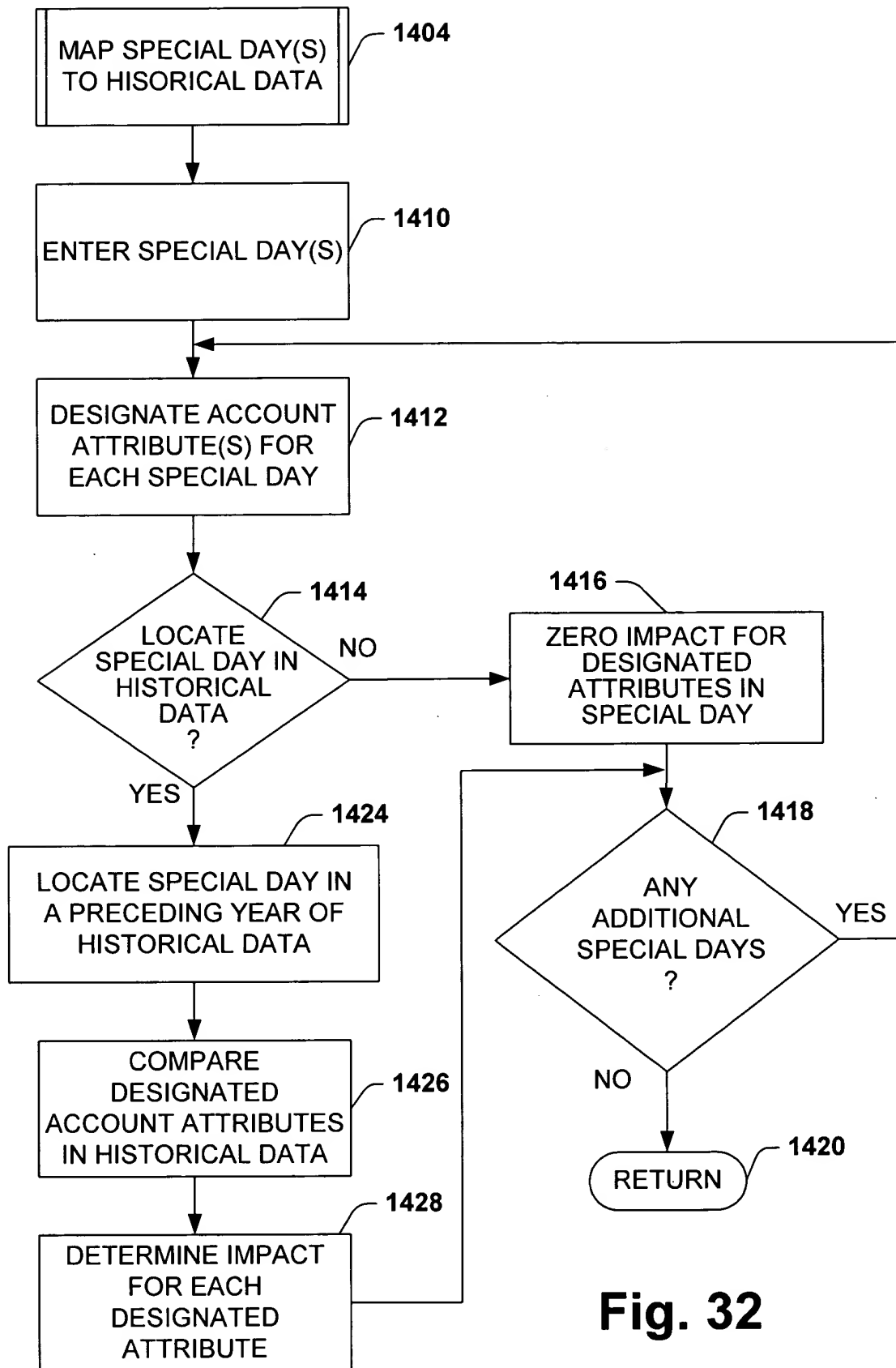


Fig. 32

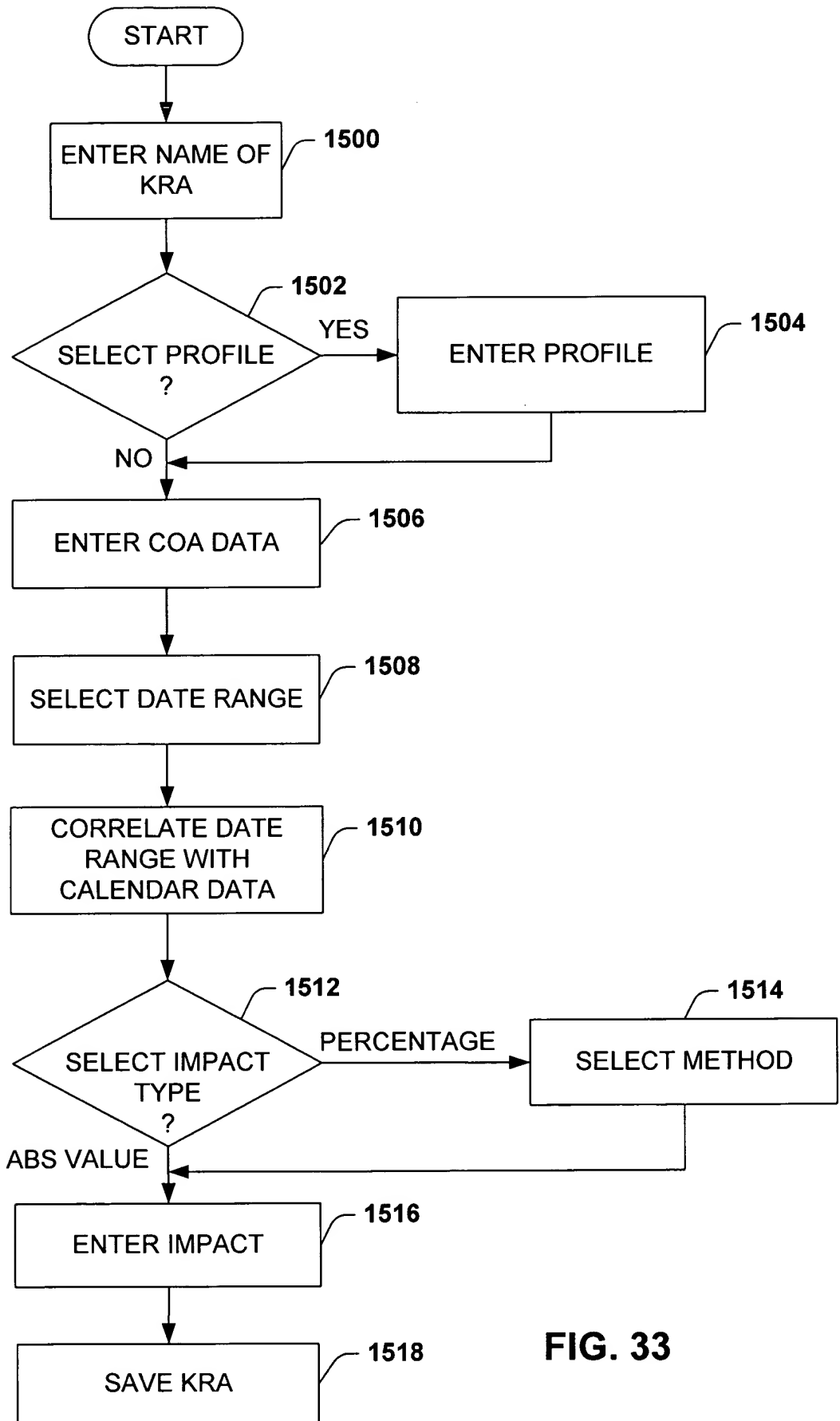


FIG. 33

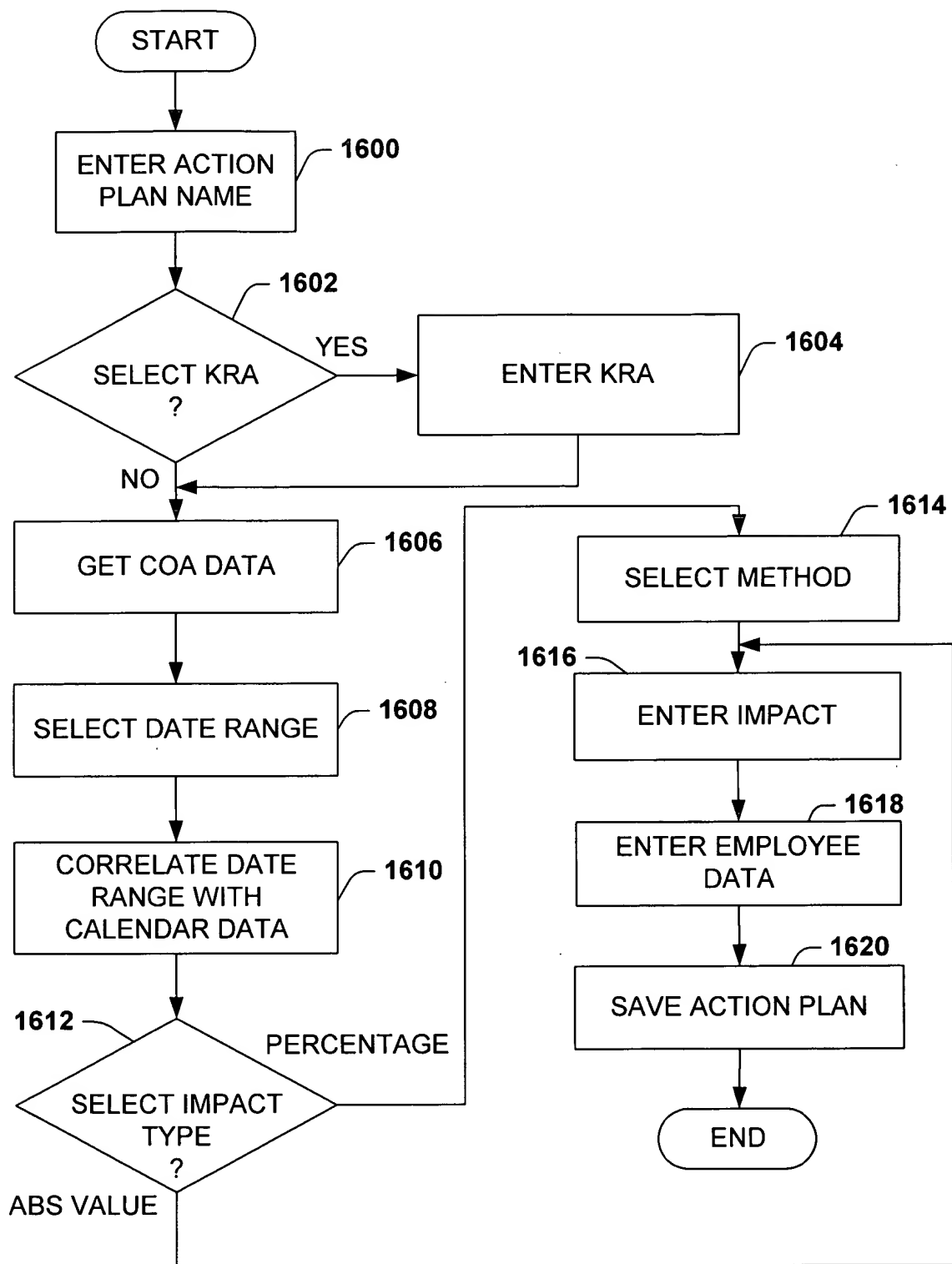


FIG. 34

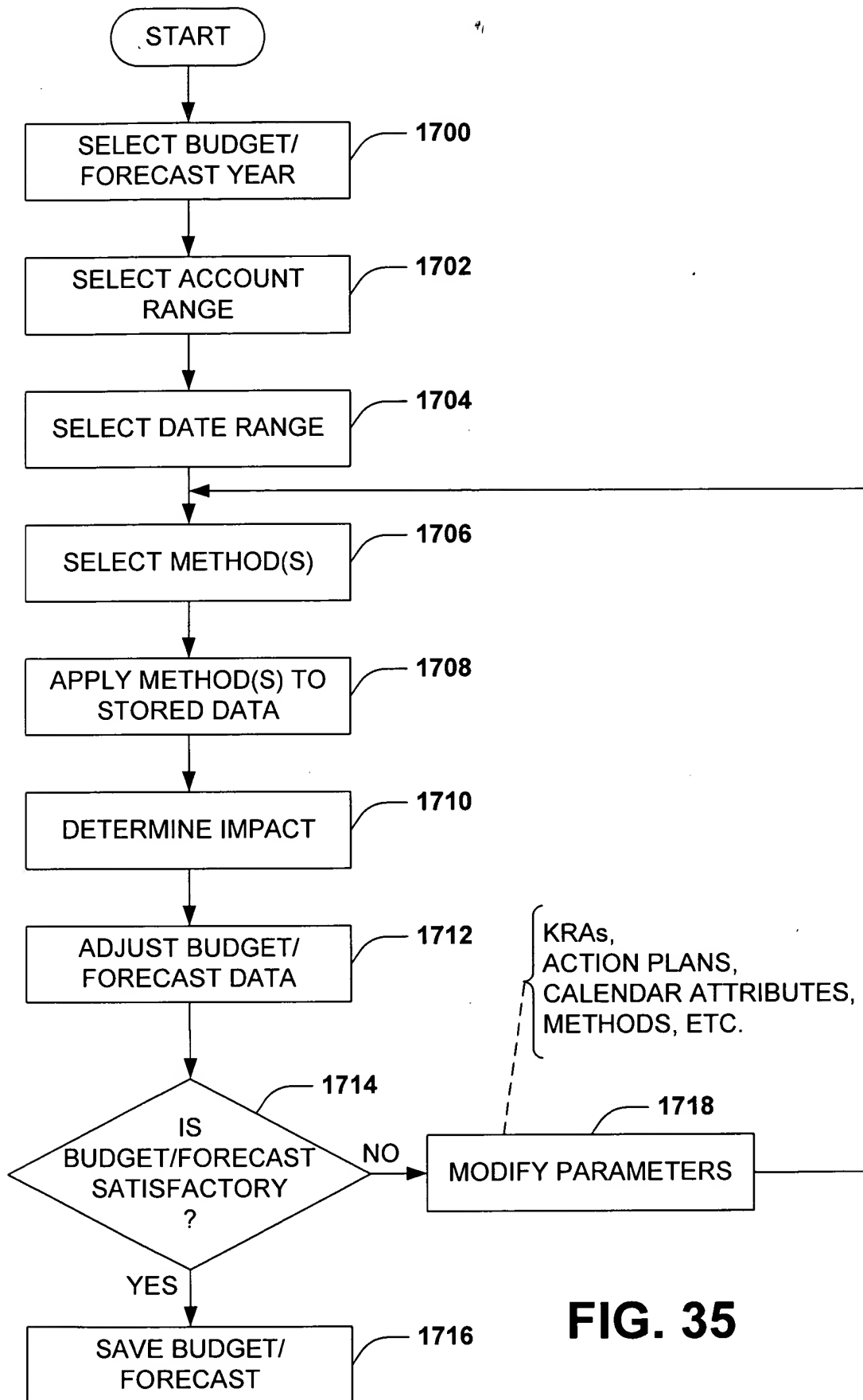


FIG. 35